

| ☐ COMPANY INFORMATION   | 02 |
|---|----|
| □ NOTICE OF ANNUAL GENERAL MEETING  | 03 |
| ☐ COMPANY'S VISIOIN, MISSION AND STRATEGY   | 04 |
| ☐ STATEMENT OF ETHICS AND BUSINESS PRACTICES  | 05 |
| ☐ DIRECTORS' REPORT TO THE SHAREHOLDERS   | 06 |
| ☐ STATEMENT OF COMPLIANCE WITH THE CODE OF CORPORATE GOVERNANCE   | 08 |
| ☐ REVIEW REPORT TO THE MEMBERS ON STATEMENT OF COMPLIANCE WITH BEST PRACTICES OF CODE OF CORPORATE GOVERNANCE | 09 |
| □ SIX YEARS AT A GLANCE   | 10 |
| ☐ PATTERN OF SHAREHOLDING   | 12 |
| ☐ AUDITORS' REPORT TO THE MEMBERS   | 14 |
| ☐ BALANCE SHEET AS AT JUNE 30, 2011   | 15 |
| ☐ PROFIT AND LOSS ACCOUNT   | 16 |
| ☐ CASH FLOW STATEMENT   | 17 |
| ☐ STATEMENT OF CHANGES IN EQUITY  | 18 |
| □ NOTES TO THE FINANCIAL STATEMENTS   | 19 |
| □ PROXY FORM  |    |



BOARD OF DIRECTOR Mr. Muneer Nawaz Chairman
Mr. M. Naeem Chief Executive

Mr. Mahmood Nawaz Mr. C.M. Khalid Mr. Farooq Hassan (NIT) Mr. Toqueer Nawaz Mrs. Sadia Mohammad Lt. Col. (Retd.) R.D. Shams

COMPANY SECRETARY Mr. Jamil Ahmad Butt, FCMA

AUDIT COMMITTEE OF THE BOARD
Mr. Muneer Nawaz
Mr. Mahmood Nawaz
Member

Mr. C.M. Khalid Member
Syed Muhammad Farooq Secretary

AUDITORS M. Yousuf Adil Saleem & Co.

Chartered Accountants.

Cavish Court, A-35, Block 7 & 8 KCHS, Shahrah-e-Faisal, Karachi 75350.

BANKS Habib Bank Limited

MCB Bank Limited The Bank of Punjab United Bank Limited Bank Alfalah Limited

Standard Chartered Bank (Pakistan) Limited

LEGAL ADVISOR Mr. Ras Tariq Chaudhary

30-Mall Mansion

The Mall Lahore.

HEAD OFFICE Shahnawaz Building, 19-Dockyard Road,

West Wharf, Karachi-74000

Ph: 32313934-8, 32312834, 32310973

Fax: 32205723, 32310623 Website: www.shahtaj.com

REGISTERED OFFICE 100-B/3, M. M. Alam Road, Culberg-III,

Lahore-54660

Tel: (042) 35772991-3 Fax: (042) 35772999

MARKETING OFFICE House # 02, Block-L,

Johar Town, Lahore Pakistan-54000

Ph: (042) 35313891-93 Fax: (042) 35313894

FACTORY 46 K.M. Lahore/Multan Road

Chunian Industrial Estate Bhai Pheru, Distt. Kasur, Punjab. Ph: (042) 5833875, 7541010

SHARE REGISTRAR Corporate Support Services (Pvt.) Limited

Suite # 407,408, 4th Floor, Al-Ameera Centre,

Shahrah-e-Iraq, Near Passport Office, Saddar Karachi.

Tel: 35662023-24 Fax: 35221192



To,

All the Shareholders,

Notice is hereby given to all the shareholders of SHAHTAJ TEXTILE LIMITED that the 22nd Annual General Meeting of the Company will be held on Monday the 31st October, 2011 at 11.00 A.M. at PC Hotel, Shahrah-e-Quaid-e-Azam, Lahore to transact the following business:

- 1. To confirm the minutes of 21st Annual General Meeting held on 30th October, 2010.
- 2. To consider and adopt audited Financial Statements of the Company for the year ended June 30, 2011 together with Auditors' and Directors' Reports thereon.
- 3. To approve a cash Dividend @ 60% i.e. Rs.6.00 per share for the year ended June 30, 2011 as recommended by the Directors.
- 4. To appoint Auditors of the Company for the year 2011-2012 and to fix their remuneration. The present Auditors M/s. M. Yousuf Adil Saleem & Co., Chartered Accountants, being eligible, have offered themselves for reappointment.
- 5. To transact any other ordinary business with the permission of the Chair.

By Order of the Board

(JAMIL AHMAD BUTT) Company Secretary

Karachi: September 30, 2011.

## Notes:

- 1. The share transfer books of the Company will remain closed from 24th October to 3rd November, 2011 (both days inclusive).
- 2. A member entitled to attend and vote at this meeting may appoint another member as his/her proxy to attend and vote. Proxies in order to be effective must be received at the Company's Registered Office not less than 48 hours before the meeting and must be duly stamped, signed and witnessed.
- 3. Holders of Accounts and Sub-accounts for Company's shares in Central Depository Company of Pakistan Limited, who wish to attend this Annual General Meeting may do so by identifying themselves through their original CNIC/Passport and providing a copy thereof.



# **OUR VISION:**

To attain leadership position in the textile sector in Pakistan.

#### **OUR MISSION:**

To make the name of Shahtaj synonymous with Quality by striving for the highest level of efficiency, productivity, profitability, customers satisfaction, congenial employees relations and profit sharing with shareholders.

# **OVERALL CORPORATE STRATEGY:**

To develop and market products in the high-end of the textile sector through effective utilization of men, material and machines by encouraging, supporting and rewarding the employees, eliminating any waste, reducing costs aiming at establishing SHAHTAJ TEXTILE LIMITED as the most trusted, efficient and successful name among all stakeholders.



- 1. The directors will ensure implementation of Company's corporate strategy, keeping in view Company's vision and mission and complying with is Memorandum and Articles of Association.
- 2. They will provide due guidance and discharge their duties to the best of their ability.
- 3. They will attend meetings of Board of Directors, Audit Committee of the Board, any other Committee and General Meeting of Company.
- 4. They will disclose their interest in any contract and appointments of the company officers and ownership of company shares and any changes therein.
- 5. They will not engage in any business competing with the company's business.
- 6. They will not allow contribution by the company to any political party or for any political purpose to any individual or body.
- 7. They will ensure maintenance and upkeep of company property, other assets and its record.
- 8. They will strictly observe all laws of land in running of the company affairs.
- 9. All company employees will perform their duties faithfully, truly and to the best of their judgement, skill and ability according to company rules and policies.
- 10. Company employees will not divulge any information about the company or otherwise which comes to their knowledge during the course of employment to any person not connected therein either with in the company or outside.
- 11. Company employees will not involve in any indiscipline, misbehavior or misconduct, dishonesty, theft or fraud.
- 12. They will refrain from making commitments on behalf of the company beyond their delegated authority or detrimental to the interest of the company.
- 13. They will not engage directly or indirectly without the permission of the company in any other business or paid occupation while in the service of the company.
- 14. They will not give or take bribes or any illegal gratifications.
- 15. They will be punctual in attendance.



Directors are pleased to present 22nd Annual Report of the Company for the Financial Year ended June 30, 2011.

## **Financial Results and Prospects**

By the Grace of God Almighty the Company performed well during the year. Sales crossed Rs.4 billion mark. Your Company was able to achieve before tax profit of Rs.234.480 Million and after tax Profit of Rs.204,734 Million with an EPS of Rs.21.19 This was partly due to increase in unit selling price in consequence of exceptionally high yarn prices and partly due to more production as six new high—speed looms were installed at the end of previous year and further addition of 20 high speed looms during the year at a cost of Rs.114.231 Million.

The construction of office building at Lahore is nearing completion and is expected to be in use by the end of the calendar year. During the period Company also invested in Rs.171.415 Million in gas power generation facility. A new power house has been constructed with 2 Cummins Gas Generators of 1.75 MW each. The facility is ready for electric production. There is delay in supply of gas in spite of the project having been approved earlier by SNGPL. Matter is being pursued with the help of APTMA and it is hoped that the Company will be able to utilize gas power soon which is likely to reduce the power cost.

The period under review was a year of unprecedented volatility. Cotton prices in the international market doubled, resulting in steep rise of yarn cost and marked increase in price of textile products. This generated a sudden demand as further price rise was feared. There was flurry of purchasing leading to overbuying of the product. Starting with the last quarter of the year, the trend suddenly reversed. The cotton prices started falling rapidly and the yarn prices plummeted to an unprecedented low level. Thereby the buyers not only abruptly stopped purchasing but also delayed existing orders and stopped delivery of the produced items. This resulted in loss of orders, piling up of stocks and abnormal delay in recovery of trade debts. The overall market slowed down. It will take some time before the backlog is cleared and new orders build up. The Company is taking measures to overcome this situation, however a decrease in profitability in future periods seems imminent.

The Company is facing financial constraints due to delay in despatches, rise of Trade Debts and increase in the long term loans on account of addition of new looms and the power plant. Currently the situation is well under control. However, the cost of financing will be higher during the year.

With tight financial and management control and conducive labour relations, the Company will Inshallah continue to perform efficiently in terms of production and marketing and looks forward to better days ahead.

## Dividend

To share the profits with the shareholders, Directors are pleased to recommend a 60% cash dividend for this year. A sum of Rs.150 Million is proposed to be transferred to general reserve.

# **Code of Corporate Governance**

Company is cognizant of all requirements of Code of Corporate Governance and is complying with the same. A Statement of Compliance is annexed.

#### **Corporate and Financial Reporting Statements**

- a) The financial statements, prepared by the management present fairly its state of affairs, the result of its operations, cash flows and changes in equity.
- b) Proper books of accounts have been maintained.
- c) Appropriate accounting policies have been consistently applied in preparation of financial statements and accounting estimates are based on reasonable and prudent judgment.
- d) International Accounting Standards, as applicable in Pakistan, have been followed in preparation of financial statements and any departure there from has been adequately disclosed.



- e) The system of internal control is sound in design and has been effectively implemented and monitored.
- f) There are no significant doubts upon the company's ability to continue as a going concern.
- g) There has been no material departure from the best practices of Corporate Governance, as detailed in the listing regulations.

#### Six Years Review

Key operating and financial data and ratios of the company for the last six years are annexed.

# **Meetings of Board of Directors**

During the year 4 meetings of the Board of Directors were held and were attended as follows:

| Name of Director                  | Number of Meetings attended |
|-----------------------------------|-----------------------------|
| Mr. Muneer Nawaz                  | 4                           |
| Mr. M. Naeem                      | 4                           |
| Mr. Mahmood Nawaz                 | 4                           |
| Mr. C. M. Khalid                  | 3                           |
| Mr. Farooq Hassan                 | 4                           |
| Mrs. Sadia Muhammad               | 3                           |
| Mr. Toqueer Nawaz                 | 3                           |
| Lt. Col. (Retd) Rashiduddin Shams | -                           |

#### Pattern of Shareholding

The pattern of shareholding as on 30th June, 2011 according to the revised Form 34 of the Companies Ordinance 1984 is annexed.

# **Trading of Shares**

During the year, Mr. Toqueer Nawaz has purchased 25,412 shares from a family member amounting to Rs.636,571/-. This said transaction has been fully disclosed to the Directors in their meeting dated September 30, 2011 as per the requirement of the code of Corporate Governance.

#### **Auditors**

The Audit Committee of the Board has recommended the appointment of present Auditors, M/s. M. Yousuf Adil Saleem & Co., Chartered Accountants, as Auditors of the Company for the year 2011-2012. Board agrees to this recommendation.

#### **Appreciation**

Directors acknowledge with thanks the hard work put in by the employees of the Company.

for and on behalf of the Board of Directors

(M. Naeem)

Chief Executive



# STATEMENT OF COMPLIANCE WITH THE CODE OF CORPORATE GOVERNANCE

"This statement is being presented by the Board of Directors (the Board) of Shahtaj Textile Limited (the Company) to comply with the Code of Corporate Governance (the Code) contained in listing regulation No. 35 (Chapter XI) of the Karachi Stock Exchange (Guarantee) Limited and Listing Regulations of the Lahore Stock Exchange (Guarantee) Limited for the purpose of establishing a framework of good governance, whereby a listed company is managed in compliance with the best practices of corporate governance.

The Company has applied the principles contained in the Code in the following manner:

- 1. The Company encourages representation of independent non-executive directors and directors representing minority interests on its Board of Directors. At present the Board includes two executive directors and six non-executive directors, however, non-executive directors include one director nominated by a Financial Institution.
- 2. The directors confirmed that none of them is serving as a director in more than ten listed companies, including this Company.
- 3. All the resident directors of the Company are registered as taxpayers and none of them has defaulted in payment of any loan to a banking company, a DFI or an NBFI and none of them is member of any stock exchange.
- There has been no casual vacancy in the Board during the year under review.
- 5. The Company has prepared a 'Statement of Ethics and Business Practices', which has been signed by all the directors and key employees of the Company.
- 6. The Board has developed a vision / mission statement, overall corporate strategy and significant policies of the Company. A complete record of particulars of significant policies along with the dates on which they were approved or amended has been maintained.
- 7. All the powers of the Board have been duly exercised and the Board has taken decisions on material transactions.
- 8. "The related party transactions have been placed before the audit committee and approved by the Board of Directors with necessary justification for non arm's length transaction that were made on terms equivalent to those that prevails in the arm's length transaction only if such terms can be substantiated.
- 9. The meetings of Board were presided over by Chairman and, in his absence, by director elected by the Board for this purpose. Written notices of the Board meetings were circulated at least seven days before the meetings. Agenda and working papers were also circulated before the meetings. The minutes of the meetings were appropriately recorded and circulated.
- 10. The directors of the Company have given declaration that they are aware of their duties, powers and responsibilities under the Companies Ordinance, 1984 and the listing regulations of Stock Exchanges. The management has devised a plan for orientation courses in next year.
- 11. There was no appointment of Chief Financial Officer, Company Secretary and Head of Internal Audit during the year.
- 12. The Directors' report for the year has been prepared in compliance with the requirements of the Code and fully describes the salient matters required to be disclosed.
- 13. The financial statements of the Company were duly endorsed by Chief Executive Officer and Chief Financial Officer before approval of the Board.
- 14. The directors, Chief Executive Officer and executives do not hold any interest in the shares of the Company other than that disclosed in the pattern of shareholdings.
- 15. The Company has complied with all the corporate and financial reporting requirements of the Code.
- 16. The Board has formed an Audit Committee. It comprise of these members, all of whom are non-executive directors including the Chairman of the committee.
- 17. The meetings of the audit committee were held prior to approval of interim and final results of the Company as required by the Code. The terms of reference of the committee have been formed and advised to the committee for compliance.
- 18. The Company has an effective internal audit function headed by the Head of Internal Audit. The staff is considered to be suitably qualified and experienced for the purpose and is conversant with the policies and procedures of the Company.
- 19. The statutory auditors of the Company have confirmed that they have been given a satisfactory rating under the Quality Control Review programme of the Institute of Chartered Accountants of Pakistan, that they or any of the partners of the firm, their spouses and minor children do not hold shares of the Companyand that the firm and all its partners are in compliance with International Federation of Accountants (IFAC) guidelines on code of ethics as adopted by the Institute of Chartered Accountants of Pakistan.
- 20. The statutory auditors or the persons associated with them have not been appointed to provide other services except in accordance with the listing regulations and the auditors have confirmed that they have observed IFAC guide lines in this regard.
- 21. We confirm that all other material principles contained in the Code have been complied with.

Karachi: September 30, 2011

for and on behalf of the Board of Directors

( M. Naeem)
Chief Executive

Muneer Nawaz)



We have reviewed the Statement of Compliance with the best practices contained in the Code of Corporate Governance prepared by the Board of Directors of SHAHTAJ TEXTILE LIMITED (the Company) to comply with the with the Listing Regulations of the Karachi and Lahore Stock Exchanges where the Company is listed.

The responsibility for compliance with the Code of Corporate Governance is that of the Board of Directors of the Company. Our responsibility is to review, to the extent where such compliance can be objectively verified, whether the Statement of Compliance reflects the status of the Company's compliance with the provisions of the Code of Corporate Governance and report if it does not. A review is limited primarily to inquiries of the Company's personnel and review of various documents prepared by the Company to comply with the Code.

As part of our audit of financial statements we are required to obtain an understanding of the accounting and internal control systems sufficient to plan the audit and develop an effective audit approach. We have not carried out any special review of the internal control system to enable us to express an opinion as to whether the Board's statement on internal control covers all controls and the effectiveness of such internal controls.

Further, the Karachi and Lahore stock exchanges require the Company to place before the board of directors for their consideration and approval related party transactions distinguishing between transactions carried out on terms equivalent to those that prevail in arm's length transactions and transactions which are not executed at arm's length price recording proper justification for using such alternate pricing mechanism. Further, all such transactions are also required to be separately placed before the audit committee. We are only required and have ensured compliance of requirement to the extent of approval of related party transactions by the board of directors and placement of such transactions before the audit committee. We have not carried out any procedures to determine whether the related party transactions were undertaken at arm's length price or not.

Based on our review, nothing has come to our attention which causes us to believe that the Statement of Compliance does not appropriately reflect the Company's compliance, in all material respects, with the best practices contained in the Code of Corporate Governance as applicable to the Company for the year ended June 30, 2011.

M. Yenty Lair hole "h

M. Yousuf Adil Saleem & Co.

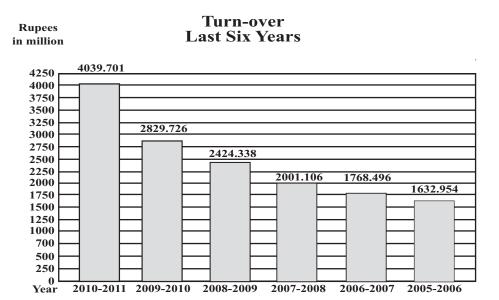
**Chartered Accountants** 

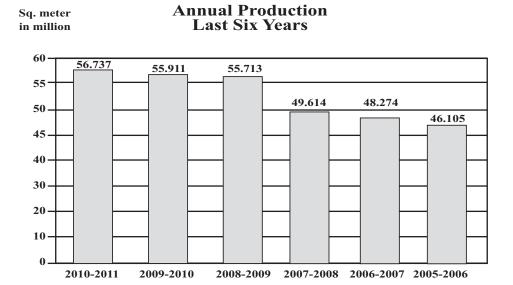
Karachi: September 30, 2011

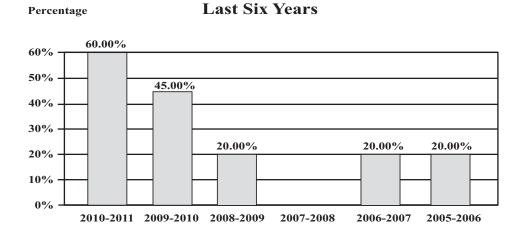


|   | 2010-2011   | 2009-2010   | 2008-2009  | 2007-2008   | 2006-2007   | 2005-2006  |
|---|---|---|--|---|---|--|
| PROFIT & LOSS ACCOUNT   |   |   |  |   |   |  |
| Net turnover Gross profit Operating profit Profit before tax Profit after tax Earnings per share (Rs.) Cash dividend Dividend payment ratio Cash distribution per share in Rupees | 4039.701<br>443.376<br>344.522<br>234.480<br>204.734<br>21.19<br>60%<br>28%<br>6.00 | 2841.300<br>333.746<br>215.158<br>133.328<br>107.795<br>11.16<br>45%<br>40%<br>4.50 | 2432.058<br>270.479<br>153.235<br>50.432<br>38.886<br>4.03<br>20%<br>50%<br>2.00 | 2001.106<br>131.645<br>82.816<br>15.593<br>(0.345)<br>(0.04)          | 17.68.496<br>162.158<br>105.874<br>38.487<br>29.960<br>3.10<br>20%<br>64%<br>2.00 | 1632.954<br>172.639<br>115.823<br>57.381<br>35.834<br>3.71<br>20%<br>54%<br>2.00 |
| BALANCE SHEET   |   |   |  |   |   |  |
| Shareholders funds Reserves Property plant and equipment Long term liabilities Net current assets / liabilities   | 96.600<br>504.861<br>859.041<br>457.044<br>346.047                                  | 96.600<br>337.737<br>685.171<br>154.491<br>85.473                                   | 96.600<br>243.308<br>696.562<br>256.739<br>93.111                                | 96.600<br>195.865<br>758.279<br>269.965<br>8.397                      | 96.600<br>178.574<br>717.543<br>211.418<br>40.951                                 | 96.600<br>117.813<br>709.488<br>241.842<br>14.728                                |
| INVESTORS INFORMATION   |   |   |  |   |   |  |
| Gross profit ratio Profit before tax ratio Inventory turnover ratio Fixed asset turnover ratio Return on capital employed Debt equity ratio Current ratio Interest cover ratio    | 10.97%<br>5.80%<br>9.47<br>4.70<br>31.19%<br>41:59<br>1.42:1<br>4.03                | 11.75%<br>4.71%<br>12.44<br>4.11<br>22.09%<br>24:76<br>1.11:1<br>2.63               | 11.12%<br>2.08%<br>12.03<br>3.34<br>9.74%<br>39:69<br>1.14:1<br>1.49             | 6.58%<br>0.78%<br>10.95<br>2.71<br>(0.78%)<br>42:58<br>1.01:1<br>1.23 | 9.17%<br>2.18%<br>11.15<br>2.40<br>7.21%<br>35:65<br>1.08:1<br>1.57               | 10.57%<br>3.51%<br>11.7<br>2.16<br>8.95%<br>36:64<br>1:1<br>1.98                 |
| STATEMENT OF<br>VALUE ADDED DISTRIBUTION  |   |   |  |   |   |  |
| Employees remuneration<br>Government as taxes<br>Shareholders as dividends<br>Retained with in business<br>Financial charges to providers of finance                              | 137.811<br>29.746<br>57.960<br>146.774<br>110.042                                   | 113.541<br>25.532<br>43.470<br>64.325<br>81.831                                     | 104.236<br>11.545<br>19.320<br>19.567<br>102.803                                 | 91.011<br>18.493<br>-<br>6.508<br>67.223                              | 84.952<br>8.527<br>19.320<br>22.395<br>67.387                                     | 72.481<br>21.547<br>19.320<br>19.046<br>58.442                                   |









**Annual Dividend** 



2 Name of Company

# THE COMPANIES ORDINANCE 1984

1 Incorporation Number (SECTION 236(1) AND 464)

L02158 Shahtaj Textile Limited

3 Pattern of Holding of the shares held by shareholders as at June 30, 2011

| Serial | Number of    | Shareho | ldings |         | <b>Total Number</b> |
|--------|--------------|---------|--------|---------|---------------------|
| Number | Shareholders | From    |        | To      | of Shares Held      |
| 1      | 162          | 1       | -      | 100     | 9,208               |
| 2      | 155          | 101     | -      | 500     | 55,366              |
| 3      | 641          | 501     | -      | 1000    | 374,886             |
| 4      | 133          | 1001    | -      | 5000    | 296,152             |
| 5      | 29           | 5001    | -      | 10000   | 203,602             |
| 6      | 16           | 10001   | -      | 15000   | 185,816             |
| 7      | 2            | 15001   | -      | 20000   | 35,075              |
| 8      | 2            | 20001   | -      | 25000   | 46,000              |
| 9      | 2            | 25001   | -      | 30000   | 51,097              |
| 10     | 3            | 30001   | -      | 35000   | 94,226              |
| 11     | 3            | 45001   | -      | 50000   | 141,132             |
| 12     | 3            | 50001   | -      | 55000   | 156,946             |
| 13     | 1            | 70001   | -      | 75000   | 72,722              |
| 14     | 2            | 100001  | -      | 105000  | 203,518             |
| 15     | 2            | 110001  | -      | 115000  | 227,500             |
| 16     | 1            | 135001  | -      | 140000  | 139,654             |
| 17     | 1            | 220001  | -      | 225000  | 223,630             |
| 18     | 2            | 235001  | -      | 240000  | 475,233             |
| 19     | 1            | 240001  | -      | 245000  | 241,700             |
| 20     | 1            | 255001  | -      | 260000  | 256,333             |
| 21     | 2            | 260001  | -      | 265000  | 524,824             |
| 22     | 1            | 335001  | -      | 340000  | 335,200             |
| 23     | 1            | 395001  | -      | 400000  | 396,750             |
| 24     | 1            | 410001  | -      | 415000  | 412,82              |
| 25     | 1            | 465001  | -      | 470000  | 466,478             |
| 26     | 1            | 475001  | -      | 480000  | 475,720             |
| 27     | 1            | 505001  | -      | 510000  | 506,000             |
| 28     | 1            | 525001  | -      | 530000  | 529,670             |
| 29     | 1            | 540001  | -      | 545000  | 540,162             |
| 30     | 1            | 830001  | -      | 835000  | 832,57              |
| 31     | 1            | 1145001 | -      | 1150000 | 1,150,000           |
|        | 1174         |         |        |         | 9,660,000           |

The slabs with nil holding have been omitted.

| a 3.7 |                                  | Number of    | Number of   | <b>D</b>   |
|-------|----------------------------------|--------------|-------------|------------|
| S.No  | Shareholder's Category           | Shareholders | Shares Held | Percentage |
| 1     | Individuals                      | 1154         | 7,954,323   | 82.35%     |
| 2     | Investment Companies (NIT & ICP) | 3            | 488,051     | 5.05%      |
| 3     | Finanacial Institutions          | 16           | 67,626      | 0.70%      |
| 4     | Associated Companies             | 1            | 1,150,000   | 11.90%     |
|       |                                  | 1174         | 9,660,000   | 100.00%    |



|     |  | Number of          | Percentage of    |
|-----|--|--------------------|------------------|
|     | Shareholder's Category                                   | Share Held         | Shareholding (%) |
| 5.1 | Director, CEO and Their spouse and minor children        |                    |                  |
| I   | Mr. Mahmood Nawaz  | 412,821            |                  |
|     | Mrs. Bushra Mahmood Nawaz                                | 115,000            |                  |
|     | Mrs. Bushra Mahmood Nawaz (CDC)                          | 17,825             |                  |
| 2   | Mr. Muneer Nawaz (Chairman)                              | 832,571            |                  |
| 2   | Mrs. Abida Muneer Nawaz (Wife)                           | 396,750            |                  |
| 3   | Mr. C.M. Khalid  | 239,771            |                  |
| 4   | Mrs. Amtul Hai Khalid (Wife)                             | 256,335            |                  |
|     | Mr. M. Naeem (CEO)<br>Mrs. Amtul Bari Naeem              | 103,068<br>506,000 |                  |
| 3   | Mrs. Amtul Bari Naeem (CDC)                              |                    |                  |
| 6   | Lt. Col. (Retd.) Rashiduddin Shams                       | 529,670<br>3,450   |                  |
|     | Sadia Taqi (CDC)   | 2,500              |                  |
|     | Toqueer Nawaz  | 260,874            |                  |
| O   | Toqueer Nawaz (CDC)                                      | 54,000             |                  |
|     | Toquest Hamaz (CBC)                                      | 31,000             |                  |
|     |  | 3,730,635          | 38.62            |
| 5.2 | Associated Companies, undertaking & related parties      | 1 150 000          | 11.00            |
|     | Shahtaj Sugar Mills Limited                              | 1,150,000          | 11.90            |
| 5.3 | NIT & ICP  |                    |                  |
|     | National Bank of Pakistan, Trustee Deptt. (CDC)          | 475,726            |                  |
|     | (Represented on Board of Directors)                      | 12.250             |                  |
|     | National Investment Trust (CDC)                          | 12,250             |                  |
|     | IDBP (ICP UNIT) (CDC)                                    | 75                 |                  |
|     |  | 488,051            | 5.05             |
| 5.4 | Banks, Development Financial Institutions, Non Banking   |                    |                  |
|     | Financial Institutions                                   |                    |                  |
|     | Habib Bank Limited (CDC)                                 | 75                 |                  |
|     | National Bank of Pakistan(CDC)                           | 45,286             |                  |
|     | NIB Bank Limited (CDC)                                   | 14,500             |                  |
|     | ACE Securities (Private) Limited (CDC)                   | 2,300              |                  |
|     | Darson Securities (Private) Limited (CDC)                | 209                |                  |
|     | Fair Deal Securities (Private) Limited (CDC)             | 425                |                  |
|     | H.M. Investment (Pvt) Ltd., (CDC)                        | 230                |                  |
|     | Highlink Capital (Private) Limited (CDC)                 | 100                |                  |
|     |  |                    |                  |
|     | Ismail Abdul Shakoor Securities (Private) Limited (CDC)  | 50                 |                  |
|     | M.R. Securities (SMC) (Private) Limited (CDC)            | 150                |                  |
|     | Muhammad Ahmed Nadeem Securities (Private) Limited (CDC) | 75                 |                  |
|     | N.H Securities (Private) Limited (CDC)                   | 75                 |                  |
|     | Pearl Capital Management (Private) Limited (CDC)         | 1                  |                  |
|     | Progressive Investment Management (Pvt)Ltd., (CDC)       | 500                |                  |
|     | S.H Bukhari Securities (Private) Limited (CDC)           | 575                |                  |
|     | Y.S Securities & Services (Private) Limited (CDC)        | 3,075              |                  |
|     |  |                    |                  |
|     |  | 67,626             | 0.70             |
| 5.5 | Insurance Companies                                      | -                  |                  |
|     |  |                    |                  |
| 5.6 | Modarbas and mutal Funds                                 | -                  |                  |
| 5.8 | General Public   |                    |                  |
|     | Local  | 1,344,241          |                  |
|     | Local (CDC) Foreign                                      | 2,878,872          |                  |
| C.  | Totagn   | 4,223,113          | 43.72            |
| 5.9 | Others   |                    | 0.04             |
|     | Eexecutives  | 575                | 0.01             |
|     |  | 9,660,000          | 100.00           |
| 5.7 | Share holders holding 10%                                |                    |                  |
|     | Shahtaj Sugar Mills Limited                              | 1,150,000          | 11.90            |
|     | Mrs. Amtul Baree Naeem                                   | 1,035,670          | 10.72            |
|     |  |                    |                  |



We have audited the annexed balance sheet of SHAHTAJ TEXTILE LIMITED ("the Company") as at June 30, 2011 and the related profit and loss account, cash flow statement and statement of changes in equity together with the notes forming part thereof, for the year then ended and we state that we have obtained all the information and explanations which to the best of our knowledge and belief, were necessary for the purposes of our audit.

It is the responsibility of the Company's management to establish and maintain a system of internal control, and prepare and present the above said statements in conformity with the approved accounting standards and the requirements of the Companies Ordinance, 1984. Our responsibility is to express an opinion on these statements based on our audit.

We conducted our audit in accordance with the auditing standards as applicable in Pakistan. These standards require that we plan and perform the audit to obtain reasonable assurance about whether the above said statements are free of any material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the above said statements. An audit also includes assessing the accounting policies and significant estimates made by management, as well as, evaluating the overall presentation of the above said statements. We believe that our audit provides a reasonable basis for our opinion and, after due verification, we report that:

- (a) in our opinion, proper books of account have been kept by the Company as required by the Companies Ordinance, 1984;
- **(b)** in our opinion :
  - i. the balance sheet and profit and loss account together with the notes thereon have been drawn up in conformity with the Companies Ordinance, 1984, and are in agreement with the books of account and are further in accordance with accounting policies consistently applied;
  - ii. the expenditure incurred during the year was for the purpose of the Company's business; and
  - **iii.** the business conducted, investments made and the expenditure incurred during the year were in accordance with the objects of the Company;
- (c) in our opinion and to the best of our information and according to the explanations given to us, the balance sheet, profit and loss account, cash flow statement and statement of changes in equity together with the notes forming part thereof conform with approved accounting standards as applicable in Pakistan, and, give the information required by the Companies Ordinance, 1984, in the manner so required, and respectively give a true and fair view of the state of the Company's affairs as at June 30, 2011 and of the profit, its cash flows and changes in equity for the year then ended; and
- (d) in our opinion, Zakat deductible under the Zakat and Usher ordinance (XVIII of 1980) was deducted by the Company and deposited in Central Zakat Fund established under section 7 of that Ordinance.

M. Yevery Lair hole " L

Chartered Accountants

Engagement Partner Nadeem Yousuf Adil

Karachi: September 30, 2011



| Note | 2011<br>Rupees                             | 2010<br>Rupees   |  | Note   | 2011<br>Rupees  | 2010<br>Rupees   |
|------|--|--|--|--|---|--|
|      |  |  | NON-CURRENT ASSETS   |  |   |  |
|      | 100,000,000                                | 100,000,000  | Property, plant and equipment  | 12   | 859,040,643   | 685,171,077  |
| 3    | 96,600,000                                 | 96,600,000   | Long-term loans  Long-term deposits  | 13<br>14   | 1,089,409<br>27,552,544   | 1,181,391<br>2,788,045   |
| 4    | 270,000,000                                | 200,000,000  |  |  | 887.682.596   | 689,140,513  |
|      | 234,861,368                                | 137,737,511  |  |  | 007,002,000   | 007,110,015  |
|      | 601,461,368                                | 434,337,511  |  |  |   |  |
| 5    | 52,739,224                                 | 53,588,676   | CURRENT ASSETS   |  |   |  |
|      |  |  | Stores, spares and loose tools   | 15   | 46,655,123  | 38,854,103   |
| 6    | 457,043,920                                | 154,491,532  | Stock-in-trade   | 16   | 426,415,977   | 226,845,554  |
| 7    | 112,485,183                                | 132,195,769  | Trade debts  | 17   | 614,058,719   | 564,700,560  |
|      | 569,529,103                                | 286,687,301  | Loans and advances   | 18   | 19,545,895  | 2,234,464  |
|      |  |  | Trade deposits and short-term prepayments  | 19   | 324,694   | 1,652,432  |
|      |  | ļ <del></del> -  | Interest accrued   |  | 487,519   | 2,780,107  |
| 8    | 223,198,531                                | 258,376,927  | Other receivables  | 20   | 2,262,546   | 1,093,713  |
| 9    | 33,027,906                                 | 17,415,500   | Taxation - net   |  | 828,616   | -  |
| 10   | 467,513,933                                | 394,335,341  | Sales tax refundable   |  | 11,546,712  | 16,968,467   |
| 6    | 76,712,326                                 | 103,547,231  | Other financial assets   | 21   | 3,600,000   | 3,400,000  |
|      | -  | 6,973,561  | Cash and bank balances   | 22   | 10,773,994  | 7,592,135  |
|      | 800,452,696                                | 780,648,560  |  |  | 1,136,499,795   | 866,121,535  |
| 11   |  |  |  |  |   |  |
|      | 2,024,182,391                              | 1,555,262,048  |  |  | 2,024,182,391   | 1,555,262,048  |
|      | 3<br>4<br>5<br>6<br>7<br>8<br>9<br>10<br>6 | Note         Rupees           100,000,000           3         96,600,000           4         270,000,000           234,861,368           601,461,368           5         52,739,224           6         457,043,920           7         112,485,183           569,529,103           8         223,198,531           9         33,027,906           10         467,513,933           6         76,712,326           -         800,452,696 | Note         Rupees         Rupees           100,000,000         100,000,000           3         96,600,000         96,600,000           4         270,000,000         200,000,000           234,861,368         137,737,511           601,461,368         434,337,511           5         52,739,224         53,588,676           6         457,043,920         154,491,532           7         112,485,183         132,195,769           569,529,103         286,687,301           8         223,198,531         258,376,927           9         33,027,906         17,415,500           10         467,513,933         394,335,341           6         76,712,326         103,547,231           6,973,561         800,452,696         780,648,560 | Note         Rupees         Rupees           100,000,000         100,000,000         Property, plant and equipment           3         96,600,000         200,000,000           4         270,000,000         200,000,000           234,861,368         137,737,511           601,461,368         434,337,511           5         52,739,224         53,588,676           CURRENT ASSETS           Stores, spares and loose tools           6         457,043,920         154,491,532           7         112,485,183         132,195,769           7         Trade deposits and short-term prepayments           8         223,198,531         258,376,927           9         33,027,906         17,415,500           10         467,513,933         394,335,341           6         76,712,326         103,547,231         Other receivables           10         -         6,973,561         Cash and bank balances           800,452,696         780,648,560         Cash and bank balances | Note         Rupees         Rupees         NON-CURRENT ASSETS         Note           100,000,000         100,000,000         Property, plant and equipment         12           3         96,600,000         96,600,000         Long-term loans         13           4         270,000,000         200,000,000         Long-term deposits         14           5         52,739,224         53,588,676         CURRENT ASSETS           6         457,043,920         154,491,532         Stock-in-trade         16           7         112,485,183         132,195,769         Trade debts         17           569,529,103         286,687,301         Loans and advances         18           Trade deposits and short-term prepayments         19         Interest accrued           8         223,198,531         258,376,927         Other receivables         20           9         33,027,906         17,415,500         Taxation - net         Sales tax refundable           10         467,513,933         394,335,341         Sales tax refundable         Cash and bank balances         22           800,452,696         780,648,560         780,648,560         Cash and bank balances         22 | Note         Rupees         Rupees         Non-CURRENT ASSETS         Note         Rupees           100,000,000         100,000,000         Property, plant and equipment         12         859,040,643           3         96,600,000         96,600,000         Long-term loans         13         1,089,409           4         270,000,000         200,000,000         887,682,596         887,682,596           5         52,739,224         53,588,676         CURRENT ASSETS           6         457,043,920         154,491,532         Stores, spares and loose tools         15         46,655,123           7         112,485,183         132,195,769         Trade debts         17         614,058,719           8         223,198,531         286,687,301         Loans and advances         18         19,545,895           Trade deposits and short-term prepayments         19         324,694           Interest accrued         487,519           8         223,198,531         258,376,927         Other receivables         20         2,262,546           9         33,027,906         17,415,500         Taxation - net         828,616           10         467,513,933         394,335,341         Sales tax refundable         11,546,712 <tr< td=""></tr<> |

(M. Naeem) Chief Executive



|   | Note                 | 2011<br>Rupees  | 2010<br>Rupees   |
|---|----------------------|---|--|
| Sales - net Cost of goods sold  | 23<br>24             | 4,039,700,858<br>(3,596,324,238)                              | 2,829,225,818<br>(2,495,480,030)                             |
| Gross profit Other operating income   | 25                   | 443,376,620<br>24,180,531<br>467,557,151                      | 333,745,788<br>20,111,052<br>353,856,840                     |
| Distribution cost Administrative expenses Other operating expenses Finance cost                     | 26<br>27<br>28<br>29 | (26,460,465)<br>(79,196,206)<br>(17,378,254)<br>(110,041,730) | (16,508,826)<br>(42,565,359)<br>(79,624,219)<br>(81,830,770) |
| Profit before taxation Taxation   | 30                   | (233,076,655)<br>234,480,496<br>(29,746,127)                  | (220,529,174)<br>133,327,666<br>(25,532,286)                 |
| Profit for the year Other comprehensive income for the year Total comprehensive income for the year |                      | 204,734,369 - 204,734,369                                     | 107,795,380  |
| Earnings per share - basic and diluted (Rupees)   | 31                   | 21.19   | 11.16  |

(M. Naeem) Chief Executive



|  | Note     | 2011<br>Rupees            | 2010<br>Rupees          |
|--|----------|---------------------------|-------------------------|
| CASH FLOWS FROM OPERATING ACTIVITIES                         |          |                           |                         |
| Profit before taxation                                       |          | 234,480,496               | 133,327,666             |
| Adjustments for:   |          |                           |                         |
| Depreciation   | 12.2     | 67,607,897                | 69,266,444              |
| Finance cost   | 29       | 110,041,730               | 81,830,770              |
| Provision for gratuity and leave encashment                  |          | 11,395,589                | 10,745,009              |
| Provision for doubtful debts                                 | 17       | 28,015,453                | -                       |
| Provision for obsolete stores and spares                     | 15       | 4,102,054                 | -                       |
| Provision for obsolete raw material                          | 16       | 913,812                   | -                       |
| Net realizable value charges on stock-in-trade               | 16.1     | 27,075,329                | 6,954,063               |
| Interest income  | 25<br>28 | (375,951)                 | (294,834)<br>69,098,728 |
| Loss on cross currency swap                                  | 28       | -                         |                         |
| Operating cash flows before movements in working capital     |          | 483,256,409               | 370,927,846             |
| (Increase) / decrease in current assets                      |          | /// 005 05 N              | /= =00 0= N             |
| Stores, spares and loose tools                               |          | (11,903,074)              | (5,590,824)             |
| Stock-in-trade   |          | (227,559,564)             | (59,785,013)            |
| Trade debts  |          | (77,373,612)              | (52,299,819)            |
| Loans and advances Trade deposits and short-term prepayments |          | (17,311,431)<br>1,327,738 | (1,048,200)<br>899,022  |
| Other receivables  |          | (1,168,833)               | (225,712)               |
| Other financial assets                                       |          | (200,000)                 | 51,498                  |
| Sales tax refundable   |          | 5,421,755                 | (750,279)               |
| Decrease in current liabilities                              |          | 5,.21,755                 | (100,217)               |
| Trade and other payables                                     |          | (35,906,269)              | (30,456,697)            |
| Cash generated from operations                               |          | 118,583,119               | 221,721,822             |
| Gratuity and leave encashment paid                           |          | (9,042,126)               | (5,227,580)             |
| Interest paid  |          | (94,429,324)              | (86,048,498)            |
| Income taxes paid  |          | (54,601,891)              | (28,418,921)            |
| Net cash (used in) / from operating activities               |          | (39,490,222)              | 102,026,823             |
| CASH FLOWS FROM INVESTING ACTIVITIES                         |          |                           |                         |
| Purchases of property, plant and equipment                   |          | (241,477,463)             | (57,875,656)            |
| Long-term loans  |          | 91,982                    | (253,579)               |
| Long-term deposits   |          | (24,764,499)              | (892,400)               |
| Interest received  |          | 2,668,539                 | 294,834                 |
| Net cash used in investing activities                        |          | (263,481,441)             | (58,726,801)            |
| CASH FLOWS FROM FINANCING ACTIVITIES                         |          |                           |                         |
| Proceeds / repayment of long-term financing                  |          | 275,717,483               | (48,785,840)            |
| Dividend paid  |          | (42,742,553)              | (18,953,056)            |
| Net cash from / (used in) financing activities               |          | 232,974,930               | (67,738,896)            |
| Net (decrease) in cash and cash equivalents                  |          | (69,996,733)              | (24,438,874)            |
| Cash and cash equivalents at July 1                          |          | (386,743,206)             | (362,304,332)           |
| Cash and cash equivalents at June 30                         | 32       | (456,739,939)             | (386,743,206)           |
|  |          |                           |                         |

(M. Naeem) Chief Executive



|  |      | Revenue Reserves |                    |                       |              |  |
|--|------|------------------|--------------------|-----------------------|--------------|--|
|  |      | Share capital    | General<br>reserve | Unappropriated profit | Total        |  |
|  | Note | •••••            | Ruj                | oees                  | •••••        |  |
| Balance at June 30, 2009   |      | 96,600,000       | 150,000,000        | 93,307,832            | 339,907,832  |  |
| Comprehensive income   |      |                  |                    |                       |              |  |
| Profit after taxation for the year ended June 30, 2010<br>Other comprehensive income - net of tax  |      | -                | -                  | 107,795,380           | 107,795,380  |  |
| Total comprehensive income Transferred from surplus on revaluation of                              |      | -                | -                  | 107,795,380           | 107,795,380  |  |
| property, plant and equipment on account of: - incremental depreciation (net of deferred taxation) | 5    | -                | -                  | 5,954,299             | 5,954,299    |  |
| Transferred to general reserve   |      | -                | 50,000,000         | (50,000,000)          | -            |  |
| Transactions with owners   |      |                  |                    |                       |              |  |
| Final Dividend for the year ended<br>June 30, 2009 @ Rs. 2 per share                               |      | -                | -                  | (19,320,000)          | (19,320,000) |  |
| Balance at June 30, 2010   |      | 96,600,000       | 200,000,000        | 137,737,511           | 434,337,511  |  |
| Comprehensive income   |      |                  |                    |                       |              |  |
| Profit after taxation for the year ended June 30, 2011<br>Other comprehensive income - net of tax  |      |                  | -                  | 204,734,369           | 204,734,369  |  |
| Total comprehensive income Transferred from surplus on revaluation of                              |      | -                | -                  | 204,734,369           | 204,734,369  |  |
| property, plant and equipment on account of: - incremental depreciation (net of deferred taxation) | 5    | -                | -                  | 5,859,914             | 5,859,914    |  |
| Transferred to general reserve   |      | -                | 70,000,000         | (70,000,000)          | -            |  |
| Transactions with owners   |      |                  |                    |                       |              |  |
| Final Dividend for the year ended<br>June 30, 2010 @ Rs. 4.5 per share                             |      | -                | -                  | (43,470,426)          | (43,470,426) |  |
| Balance at June 30, 2011   |      | 96,600,000       | 270,000,000        | 234,861,368           | 601,461,368  |  |

(M. Naeem) Chief Executive



#### 1. GENERAL INFORMATION

- 1.1 Shahtaj Textile Limited (the Company) is limited by shares, incorporated in Pakistan on January 24, 1990 under the Companies Ordinance, 1984, as a public limited Company. The shares of the Company are quoted on Karachi and Lahore Stock Exchanges. The principal business of the Company is to manufacture and sale of textile goods. The registered office of the Company is situated at 100-B/3, M.M. Alam Road, Gulberg-3, Lahore 54660 and the manufacturing facilities of the Company are located at 46 K.K. Lahore/Multan Road, Chunian Industrial Estate, Bhai Pheru, Distt. Kasur in the province of Punjab, however, the Head Office is located at Shahnawaz Building, 19 Dockyard Road, West Wharf, Karachi 74000.
- 1.2 These financial statements are presented in Pak Rupees which is the Company's functional and presentation currency.

#### 2. SIGNIFICANT ACCOUNTING POLICIES

The accounting policies adopted in the preparation of these financial statements are the same as those applied in the preparation of the financial statements of the Company for the year ended June 30, 2010 and are enumerated as follows:

## 2.1 Statement of compliance

These financial statements have been prepared in accordance with approved accounting standards as applicable in Pakistan. Approved accounting standards comprise of such International Financial Reporting Standards (IFRS) issued by International Accounting Standards Board as are notified under the Companies Ordinance, 1984, provisions of and directives issued under the Companies Ordinance, 1984. In case requirements differ, the provisions of or directives issued under the Companies Ordinance, 1984 shall prevail.

# 2.2 Basis of preparation

These financial statements have been prepared under the historical cost basis modified by:-

- revaluation of certain property, plant and equipment
- financial instruments at fair value
- recognition of certain staff retirement benefits at present value

# 2.3 New, revised and amended standards and IFRIC interpretations to the existing standards that are not yet effective and have not been early adopted by the Company.

The following standards, amendments and interpretations of approved accounting standards are effective for accounting periods beginning on or after January 1, 2011. These standards are either not relevant to the Company's operations or are not expected to have significant impact on the Company's financial statements;

|   | (accounting periods    |
|---|------------------------|
| Standard or Interpretation  | beginning on or after) |
| IFRS 7 - Financial Instruments: Disclosures (Amendment)                   | January 1, 2011        |
| IFRS 7 - Financial Instruments: Disclosures (Amendment)                   | July 1, 2011           |
| IAS 1 - Presentation of Financial Statements (Amendment)                  | January 1, 2011        |
| IAS 12 - Income Taxes (Amendment)   | January 1, 2012        |
| IAS 24 - Related Party Disclosures (Revised)                              | January 1, 2011        |
| IAS 34 - Interim Financial Reporting (Amendment)                          | January 1, 2011        |
| IFRIC 13 - Customer Loyalty Programmes (Amendment)                        | January 1, 2011        |
| IFRIC 14 - IAS 19 – The Limit on a Defined Benefit Asset, Minimum Funding |                        |
| Requirements and their Interaction (Amendment)                            | January 1, 2011        |

Effective date



# 2.4 The principal accounting policies adopted are set out below:

#### 2.4.1 Defined benefit plan - staff gratuity

The Company operates an unfunded gratuity scheme for all its employees who have completed the minimum qualifying period of service as defined under the scheme. Provisions are made to cover the obligations under the scheme on the basis of actuarial valuation and are charged to income. The most recent valuation was carried out as at June 30, 2011 using the "Project unit Credit Method".

The amount recognized in the balance sheet represents the present value of defined benefit obligations as adjusted for unrecognized actuarial gains and losses.

Cumulative net unrecognized actuarial gains and losses at the end of previous year which exceeds 10% of the greater of the present value of the Company's obligations is amortized over the average expected remaining working lives of the employees.

Details of the scheme are given in note 7.1 to these financial statements.

## Compensated absences

The Company provides for compensated absences of its employees on unavailed balance of leave in the period in which the leave is earned.

#### 2.4.2 Taxation

#### Current

Provision for current taxation is based on taxable income at the current rates of taxation, after taking into account tax rebates and tax credits available, if any, or turnover at the specified rate whichever is higher. Charge for current tax also includes adjustments, where necessary, relating to prior years which arise from assessment framed / finalized during the year. However, for income covered under final tax regime, taxation is based on applicable tax rates under such regime.

#### **Deferred**

Deferred tax is provided using the balance sheet liability method for all temporary differences at the balance sheet date between tax bases of assets and liabilities and their carrying amounts for financial reporting purposes. In this regard, the effects on deferred taxation of the portion of income subject to final tax regime is also considered in accordance with the requirement of Technical Release – 27 of Institute of Chartered Accountants of Pakistan.

Deferred tax asset is recognized for all deductible temporary differences and carry forward of unused tax losses, if any, to the extent that it is probable that taxable profit will be available against which such temporary differences and tax losses can be utilized.

Deferred tax assets and liabilities are measured at the tax rate that are expected to apply to the period when the asset is realized or the liability is settled, based on tax rates that have been enacted or substantively enacted at the balance sheet date.

## 2.4.3 Trade and other payables

Liabilities for trade and other amounts payable are carried at cost which is the fair value of the consideration to be paid in the future for goods and services received whether or not billed to the Company.

#### 2.4.4 Provisions

Provisions are recognized when the Company has a present, legal or constructive obligation as a result of past event, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate of the amount can be made. However, provisions are reviewed at each balance sheet date and adjusted to reflect the current best estimate.



## 2.4.5 Property, plant and equipment

Property, plant and equipment, except plant and machinery are stated at cost less accumulated depreciation and impairment loss, if any. Freehold land is stated at cost.

Plant and machinery are stated at revalued amount being the fair value at the date of revaluation, less subsequent accumulated depreciation and impairment losses. Revaluations are performed with sufficient regularity so that the fair value and carrying value do not differ materially at the balance sheet date. Any revaluation increase arising on the revaluation of such assets is credited in 'Surplus on Revaluation of Property, Plant and Equipment'. A decrease in the carrying amount arising on revaluation is charged to profit or loss to the extent that it exceeds the balance, if any, held in the surplus on revaluation account relating to a previous revaluation of that asset. The surplus on revaluation of property, plant and equipment to the extent of incremental depreciation charged on the related assets is transferred by the Company to its unappropriated profit.

Depreciation is charged to profit and loss account applying the reducing balance method at the rate specified in note 12.1, whereby the cost of the asset is written over its useful life. Depreciation on all additions in fixed assets is charged from the month in which the asset is available for use and on disposals upto the month preceding the month of disposal.

Assets' residual values, if significant, and their useful lives are reviewed and adjusted, if appropriate, at each balance sheet date.

When parts of an item of Property, Plant and Equipment have different useful lives, they are recognized as separate items of Property Plant and Equipment.

Subsequent costs are included in the asset's carrying amount or recognized as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the Company and the cost of the item can be measured reliably. All other repairs and maintenance are charged to profit and loss account during the financial year in which they are incurred.

Gains or losses on disposal of assets, if any, are recognized as and when incurred.

#### Capital work-in-progress

Capital work-in-progress and stores held for capital expenditure are stated at cost less any recognized impairment loss. All expenditure connected with specific assets incurred during installation and construction period are carried under capital work-in-progress. These are transferred to specific assets as and when these assets are available for use.

# 2.4.6 Stores, spares and loose tools

These are valued at lower of cost and net realizable value, determined on moving average cost less allowance for obsolete and slow moving items. Items in transit are valued at invoice values plus other charges incurred thereon.

Net realizable value signifies the estimated selling price in the ordinary course of business less cost to be incurred for its sale.

#### 2.4.7 Stock-in-trade

These are valued at lower of cost and net realizable value. Methods used for determining costs are as follows:

Raw and packing materials Work-in-process Finished goods Moving average cost. Average manufacturing cost. Average manufacturing cost.

Raw material-in-transit are valued at cost comprising of C&F value plus other charges incurred thereon upto the balance sheet date.

Average cost in relation to work-in-process and finished goods signifies average manufacturing cost including a portion of related direct overheads.

Net realizable value signifies the estimated selling price in the ordinary course of business less estimated costs of completion and cost necessary to make the sale.



Where NRV charge subsequently reverses, the carrying value of the inventory is also increased to the extent that the revised carrying value does not exceed the amount that would have been determined had no NRV charge been recognized. A reversal of NRV is recognized in profit and loss account.

#### 2.4.8 Trade debts and other receivables

Trade debts and other receivables are carried at original invoice amount less an estimate made for doubtful receivables based on review of outstanding amounts at the year end. Balances considered bad and irrecoverable are written off when identified.

### 2.4.9 Cash and cash equivalents

Cash and cash equivalents are carried in the balance sheet at cost. For the purpose of cash flow statement, cash and cash equivalents consist of cash in hand, balances with banks, highly liquid short-term investments that are convertible to known amount of cash and are subject to insignificant risk of change in value and short-term running finance under mark-up arrangements.

#### 2.4.10 Impairment

#### Financial assets

The Company assesses at each balance sheet date whether there is any objective evidence that a financial asset or a group of financial assets is impaired. A financial asset or a group of financial assets is deemed to be impaired if, and only if, there is objective evidence of impairment as a result of one or more events that has occurred after the initial recognition of the asset (an incurred 'loss event') and that loss event has an impact on the estimated future cash flows of the financial asset or the group of financial assets that can be reliably estimated. Evidence of impairment may include indications that the debtors or a group of debtors is experiencing significant financial difficulty, default or delinquency in interest or principal payments, the probability that they will enter bankruptcy or other financial reorganization and where observable data indicate that there is a measurable decrease in the estimated future cash flows, such as changes in arrears or economic conditions that correlate with defaults.

For financial assets measured at amortized cost, if, in a subsequent period, the amount of the impairment loss decreases and the decrease can be related objectively to an event occurring after the impairment was recognized, the previously recognized impairment loss is reversed through profit or loss to the extent that the carrying amount of the investment at the date the impairment is reversed does not exceed what the amortized cost would have been had the impairment not been recognized.

#### Non-financial assets

The Company assesses at each balance sheet date whether there is any indication that assets except deferred tax assets and inventories may be impaired. If such indication exists, the carrying amounts of such assets are reviewed to assess whether they are recorded in excess of their recoverable amount. Where carrying values exceed the respective recoverable amount, assets are written down to their recoverable amounts and the resulting impairment loss is recognized in profit and loss account. The recoverable amount is the higher of an asset's fair value less costs to sell and value in use.

Where an impairment loss subsequently reverses, the carrying amount of the asset is increased to the revised estimate of its recoverable amount so that the increased carrying amount does not exceed the carrying amount that would have been determined had no impairment loss been recognized for the asset in prior years. A reversal of an impairment loss is recognized immediately in profit or loss, unless the relevant asset is carried at a revalued amount, in which case the reversal of the impairment loss is treated as a revaluation increase.

#### 2.4.11 Financial instruments

Financial assets and liabilities are recognized when the Company becomes a party to the contractual provisions of the instrument and de-recognized when the Company loses control of the contractual rights that comprise the financial asset and in case of financial liability when the obligation specified in the contract is discharged, cancelled or expired. Any gain or loss on derecognition of the financial assets and liabilities is taken to profit and loss account directly.



#### 2.4.12 Derivatives

Derivatives are recognized initially at fair value. Attributable transaction costs are recognized in profit and loss when incurred. Subsequent to initial recognition, derivatives are measured at fair value and changes therein are accounted for into profit and loss account under 'Other Operating Expenses / Income'.

## 2.4.13 Offsetting of financial assets and financial liabilities

A financial asset and a financial liability is offset and the net amount reported in the balance sheet, if the Company has a legal enforceable right to set off the transaction and also intends either to settle on a net basis or to realize the asset and settle the liability simultaneously.

#### 2.4.14 Revenue recognition

Revenue is measured at the fair value of the consideration received or receivable and represents amounts receivable for goods and services provided in the normal course of business.

- Revenue from sale of goods and services is recognized on dispatch of goods and rendering of services to customers, as the case may be.
- Export rebate is recognized on accrual basis at the time of making the export sale.
- Interest / markup income is accounted on a time proportion basis, by reference to the principal outstanding and at the applicable effective interest rate.

## 2.4.15 Borrowing costs

Borrowing costs directly attributable to the acquisition, construction or production of qualifying assets, which are assets that necessarily take a substantial period of time to get ready for their intended use or sale, are capitalized as part of the cost of the respective assets, until such time as the assets are substantially ready for their intended use or sale. Investment income earned on the temporary investment of specific borrowings pending their expenditure on qualifying assets is deducted from the borrowing costs eligible for capitalization.

All other borrowing costs are recognized in profit and loss in the period in which they are incurred.

## 2.4.16 Dividend distribution

Dividend distribution to the Company's shareholders is recognized as a liability in the financial statements in the period in which the dividends are approved by the appropriate authority.

#### 2.4.17 Foreign currencies

Transactions in foreign currencies are translated into reporting currency at the rates of exchange prevailing on the date of transactions. Monetary assets and liabilities denominated in foreign currencies are re-translated into reporting currency equivalents using foreign currency rates ruling on the balance sheet date. Exchange differences on foreign currency transactions are included in the income currently.

# 2.5 Critical judgments and estimates in applying the accounting policies

In the process of applying the Company's accounting policies, the management has not identified any area where significant judgments have been exercised which have material impact on the financial statements, except as mentioned below. Further, there are no key assumptions concerning the future and other key sources of estimating uncertainty at the balance sheet date that have significant risks of causing a material adjustment within the next financial year. The Company has used significant judgment & estimates in the following areas:

- Provision for gratuity (notes 2.4.1 and 7.1)
- Provision for taxation and deferred tax (notes 2.4.2, 7.2 and 30)
- Useful lives and residual values of property, plant and equipment (notes 2.4.5 and 12)

2011

2010



- Net realizable value of stock in Trade (notes 2.4.7 and 16)
- Contingencies and commitments (note 11)

Estimates and judgments, if any, are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances.

# 3. ISSUED, SUBSCRIBED AND PAID-UP CAPITAL

| 2011<br>Number o       | 2010<br>of shares      |  | 2011<br>Rupees           | 2010<br>Rupees           |
|------------------------|------------------------|--|--------------------------|--------------------------|
| 8,400,000<br>1,260,000 | 8,400,000<br>1,260,000 | Ordinary shares of Rs.10 each fully paid<br>In cash<br>As bonus shares | 84,000,000<br>12,600,000 | 84,000,000<br>12,600,000 |
| 9,660,000              | 9,660,000              |  | 96,600,000               | 96,600,000               |

- 3.1 There were no movements in share capital during the reporting period.
- 3.2 Shahtaj Sugar Mills Limited (associated company) held 1,150,000 (2010: 1,150,000) fully paid ordinary shares of Rs. 10 each as at year end.
- 3.3 The Company has one class of ordinary shares which carry no right to fixed income. The shareholders are entitled to receive dividends as declared from time to time and are entitled to one vote per share at meetings of the Company. All shares rank equally with regard to the Company's residual assets.

#### 4. GENERAL RESERVE

The general reserve is used from time to time to transfer profit from unappropriated profit. There is no consistent policy of regular transfers to general reserve.

# 5. SURPLUS ON REVALUATION OF PROPERTY, PLANT AND EQUIPMENT - net of tax

|   | 2011<br>Rupees             | 2010<br>Rupees             |
|---|----------------------------|----------------------------|
| Surplus on revaluation of property, plant and equipment as at July 01,  Transfer to unapproprieted profit on account of:              | 74,097,337                 | 82,330,376                 |
| Transfer to unappropriated profit on account of: - incremental depreciation (net of deferred taxation) Related deferred tax liability | (5,859,914)<br>(1,550,020) | (5,954,299)<br>(2,278,740) |
|   | (7,409,934)                | (8,233,039)                |
| Surplus on revaluation of property, plant and equipment as at June 30,  | 66,687,403                 | 74,097,337                 |
| Related deferred tax liability on: - revaluation as at July 01,   | (20,508,661)               | (23,049,624)               |
| - decrease in deferred tax for change in rate of deferred tax  Transfer to unappropriated profit on account of:                       | 5,010,462                  | 262,223                    |
| - incremental depreciation (net of deferred taxation)   | 1,550,020                  | 2,278,740                  |
|   | 6,560,482                  | 2,540,963                  |
|   | (13,948,179)               | (20,508,661)               |
|   | 52,739,224                 | 53,588,676                 |

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- 8.1 Revaluation of plant and machinery had been carried out as on February 04, 2003 by independent valuer M/s Minhas Associates, architects, engineers, surveyors and valuators on the basis of depreciated replacement value. Revaluation of plant and machinery had again been carried out in March, 2008, by independent valuer M/s Projects (Private) Limited, on the basis of depreciated replacement value.
- An amount equal to incremental depreciation net of deferred tax for the year has been transferred from "Surplus on revaluation of property, plant and equipment" account to "Unappropriated profit" for recording realization of surplus to the extent of incremental depreciation net of deferred tax charged during the year.

|    |  | Note | 2011<br>Rupees              | 2010<br>Rupees               |
|----|--|------|-----------------------------|------------------------------|
| 6. | LONG-TERM FINANCING  |      |                             |                              |
|    | From banking companies - secured Less: Current portion shown under current liabilities |      | 533,756,246<br>(76,712,326) | 258,038,763<br>(103,547,231) |
|    |  | 6.1  | 457,043,920                 | 154,491,532                  |

Rank of Punish

#### 6.1 Loan-wise movement during the year is as follows:

Habib Bank I imited

|                    | Habib Bank Limit | ed                | В                 | ank of Punjab | • | • | • | SC        | В        | 2011          | 2010          |
|--------------------|------------------|-------------------|-------------------|---------------|---|---|---|-----------|----------|---------------|---------------|
|                    | DF - I           | DF - I            | DF - II           | DF - III      | DF -                                    | IV                                      | DF - V                                  | TI        | 7        | Total         | Total         |
|                    | •••••            |                   |                   |               | . Rupe                                  | es                                      |   |           |          |               | •••••         |
|                    |                  |                   |                   |               | -                                       |   |   |           |          |               |               |
|                    |                  |                   |                   |               |   |   |   |           |          |               |               |
| Balance at July 01 | 77,142,856       | 47,659,909        | 12,898,284        | 119,038,000   | 27,01                                   | 4,000                                   | -                                       |           | -        | 283,753,049   | 306,824,603   |
| Obtained during    |                  |                   |                   |               |   |   |   |           |          |               |               |
| the year           | -                | -                 | -                 | -             | 123,97                                  | 76,000                                  | 114,932,00                              | 00 123,   | 753,244  | 362,661,244   | 27,014,000    |
|                    |                  |                   |                   |               |   |   |   |           |          |               |               |
|                    | 77,142,856       | 47,659,909        | 12,898,284        | 119,038,000   | 150,99                                  | 90,000                                  | 114,932,00                              | 00 123,   | 753,244  | 646,414,293   | 333,838,603   |
| Paid during        |                  |                   |                   |               |   |   |   |           |          |               |               |
| the year           | (77,142,856)     | (19,063,908)      | (3,224,283)       | (13,227,000)  |   | -                                       |   | -         |          | (112,658,047) | (75,799,840)  |
|                    | _                | 28,596,001        | 9,674,001         | 105,811,000   | 150,99                                  | 90,000                                  | 114,932,00                              | 00 123,   | 753,244  | 533,756,246   | 258,038,763   |
| Payable within     |                  |                   |                   |               |   |   |   |           |          |               |               |
| next one year      | -                | (19,063,964)      | (3,224,572)       | (26,454,000)  | (7,34                                   | 4,250)                                  |   | - (20,    | 625,540) | (76,712,326)  | (103,547,231) |
| Balance at June 30 |                  | 9,532,037         | 6,449,429         | 79,357,000    | 143,64                                  | 15,750                                  | 114,932,00                              | 00 103,   | 127,704  | 457,043,920   | 154,491,532   |
|                    |                  |                   |                   |               |   |   |   |           |          |               |               |
| Limit              |                  | 100 million       | 16.123 million    | 132.265 m     | illion                                  | 150                                     | million                                 | 137 m     | illion   | 123 million   | 1             |
| Mark up rate basis |                  |                   |                   |               |   |   |   |           |          |               |               |
| (per annum)        |                  | SBP rate +200 bps | SBP rate +200 bps | SBP rate +3   | 00 bps                                  | SBP rat                                 | te +250 bps                             | SBP rate  | +250 bps | 6 months KIBO | R-3%          |
|                    |                  | (2010: SBP rate   | (2010: SBP rate   | (2010: SBI    | rate                                    | (2010:                                  | SBP rate                                | (2010: SI | BP rate  |               |               |
|                    |                  | + 200 bps)        | + 200 bps)        | + 300 bp      | s)                                      | + 2                                     | 50 bps)                                 | + 250     | bps)     |               |               |
| Installment        |                  |                   |                   |               |   |   |   |           |          |               |               |
| repayable          |                  | Bi-annually       | Bi-annually       | Bi-annua      | ally                                    | Bi-a                                    | annually                                | Bi-ann    | ually    | Bi-annually   | /             |
| Mark up payable    |                  | Quarterly         | Quarterly         | Quarter       | ly                                      | Qu                                      | arterly                                 | Quart     | erly     | Bi-annually   | /             |
| Loan period        |                  | 7 years           | 7 years           | 7 year        | s                                       | 5                                       | years                                   | 5 ye      | ars      | 6 years       |               |
| Grace period       |                  | 2 years from      | 2 years from      | 2 years f     | rom                                     | 1 ye                                    | ear from                                | 1 year    | from     | 1 year fron   | 1             |
|                    |                  | last drawn date   | last drawn date   | last drawn    | date                                    | last d                                  | rawn date                               | last drav | vn date  | last drawn d  | ate           |
| Sub-note           | 6.2              | 6.3               | 6.4               | 6.4           |   |   | 6.5                                     | 6.0       | 5        | 6.7           |               |
|                    |                  |                   |                   |               |   |   |   |           |          |               |               |

- **6.2** The loan was repaid during the year.
- 6.3 The loan is secured by first pari passu fixed charge on all present and future fixed assets including land, building, plant and machinery registered with the SECP with 25% margin by way of second Supplemental Memorandum of Deposit of Title Deed dated January 20, 2009.
- 6.4 These loans are secured by first pari passu fixed charge on all present and future plant and machinery through first Supplemental Memorandum of Deposit of Title Deed dated April 9, 2008 duly registered with the SECP with 25% margin.



- 6.5 The loan is secured by way of first pari passu fixed charge over all present and future fixed assets of the Company including land, building, plant and machinery for Rs. 200 million with 25% margin by way of second suplemental memorandum of deposit of the deed dated December 30, 2010.
- The loan is secured by way of first pari passu fixed charge over all present and future fixed assets of the Company including land, building, plant and machinery for Rs. 183.834 million with 25% margin.
- 6.7 The liability under cross currency SWAP is converted into six year long term loan in accordance with the Settlement and Release Agreement as disclosed in note 8.2. The loan is secured by way of first pari passu hypothetication charge over the movable fixed assets of the company for Rs. 138 million with 10 % margin.
- 6.8 Management considers that there is no significant non compliance of agreements with banking companies where the Company is exposed to penalties.

|       |  |      | 2011        | 2010        |
|-------|--|------|-------------|-------------|
|       |  | Note | Rupees      | Rupees      |
| 7.    | DEFERRED LIABILITIES                       |      |             |             |
|       | Staff gratuity                             | 7.1  | 26,731,074  | 24,810,189  |
|       | Deferred taxation                          | 7.2  | 83,304,191  | 105,368,240 |
|       | Leave encashment                           | 7.3  | 2,449,918   | 2,017,340   |
|       |  |      | 112,485,183 | 132,195,769 |
| 7.1   | Staff gratuity                             |      |             |             |
| 7.1.1 | Movement in liability                      |      |             |             |
|       | Balance as at July 01                      |      | 24,810,189  | 20,823,252  |
|       | Charge for the year                        |      | 8,329,210   | 8,185,037   |
|       | Payments made during the year              |      | (6,408,325) | (4,198,100) |
|       | Balance as at June 30                      |      | 26,731,074  | 24,810,189  |
|       |  |      |             |             |
| 7.1.2 | Balance sheet reconciliation as at June 30 |      |             |             |
|       | Present value of obligations               |      | 26,241,974  | 24,810,189  |
|       | Unrecognized actuarial gain                |      | 489,100     | -           |
|       |  |      | 26,731,074  | 24,810,189  |
| 7.1.3 | Charge for the year                        |      |             |             |
|       | Service cost                               |      | 5,351,987   | 5,630,817   |
|       | Interest cost                              |      | 2,977,223   | 2,554,220   |
|       |  |      | 8,329,210   | 8,185,037   |
|       |  |      |             |             |

# 7.1.4 Principal actuarial assumptions

The Project Unit Credit Method based on the following significant assumptions was used for the valuation of the scheme. The basis of recognition are as follows:



|       |   |            |                          |                                       | 2011   | 2010                     |
|-------|---|------------|--------------------------|---------------------------------------|--|--------------------------|
|       | Expected rate of increase in salaries (% per Discount factor used (% per annum)  Expected average remaining working lives |            |                          |                                       | 13%<br>14%<br>6 Years                                | 11%<br>12%<br>5 Years    |
| 7.1.5 | Experience adjustments  | 2011       | 2010                     | 2009<br>Rupees .                      | 2008   | 2007                     |
|       | Present value of obligations Fair value of plan assets  | 26,241,974 | 24,810,189               | •                                     | 20,763,247   | 18,143,749               |
|       | Deficit   | 26,241,974 | 24,810,189               | 21,285,170                            | 20,763,247   | 18,143,749               |
|       | Actuarial gains on obligation   | 489,100    | -                        | 461,918                               | -  | 1,434,876                |
| 7.2   | Deferred taxation   |            | Opening<br>balance       | Recognized in Profit and Loss Account | Recognized in surplus on revaluation of assets upees | Closing<br>balance       |
|       | Movement for the year ended June 30, 201  | 1          |                          | К                                     | upees  |                          |
|       | Deferred tax liabilities on taxable temporary diarising in respect of:  |            |                          |                                       |  |                          |
|       | - property, plant and equipment - owned asso<br>- surplus on revaluation of property, plant an                            |            | 91,726,543<br>20,508,661 | (9,870,631)<br>(1,550,020)            | (5,010,462)  | 81,855,912<br>13,948,179 |
|       | Deferred tax assets on deductible temporary dearising in respect of:  | ifferences | 112,235,204              | (11,420,651)                          | (5,010,462)  | 95,804,091               |
|       | - staff gratuity  |            | (6,866,964)              | 1,275,893                             | -  | (5,591,071)              |
|       | - doubtful debts  |            | -                        | (5,859,712)                           | -  | (5,859,712)              |
|       | - stores and spares   |            | -                        | (857,985)                             | -  | (857,985)                |
|       | - stock-in-trade  |            | -                        | (191,132)                             | -  | (191,132)                |
|       |   |            | 105,368,240              | (17,053,587)                          | (5,010,462)  | 83,304,191               |
|       | Movement for the year ended June 30, 201  | 0          |                          |                                       |  |                          |
|       | Deferred tax liabilities on taxable temporary diarising in respect of:  | ifferences |                          |                                       |  |                          |
|       | <ul><li>property, plant and equipment - owned asso</li><li>surplus on revaluation of property, plant an</li></ul>         |            | 98,037,924<br>23,049,624 | (6,311,381)<br>(2,278,740)            | (262,223)  | 91,726,543<br>20,508,661 |
|       | Deferred tax assets on deductible temporary de  | ifferences | 121,087,548              | (8,590,121)                           | (262,223)  | 112,235,204              |
|       | arising in respect of : - staff gratuity  |            | (5,829,654)              | (1,037,310)                           | -  | (6,866,964)              |
|       | -   |            | 115,257,894              | (9,627,431)                           | (262,223)  | 105,368,240              |
|       |   |            |                          |                                       |  |                          |



|     |  | Note  | 2011<br>Rupees | 2010<br>Rupees |
|-----|--|-------|----------------|----------------|
| 7.3 | Leave encashment                                     | 11000 | rupees         | rupees         |
| 7.3 | Leave encashment                                     |       |                |                |
|     | Balance as at July 01                                |       | 2,017,340      | 486,848        |
|     | Provision during the year                            |       | 3,066,379      | 2,559,972      |
|     | Paid during the year                                 |       | (2,633,801)    | (1,029,480)    |
|     | Balance as at June 30                                |       | 2,449,918      | 2,017,340      |
| 8.  | TRADE AND OTHER PAYABLES                             |       |                |                |
|     | Creditors - others                                   |       | 111,481,950    | 58,255,422     |
|     | - related parties                                    |       | -              | 1,830,000      |
|     | Accrued liabilities                                  |       | 59,210,462     | 41,223,960     |
|     | Advance from customers                               |       | 27,826,827     | 1,728,264      |
|     | Due to associated undertaking                        |       | -              | 6,938          |
|     | Workers' Profit Participation Fund                   | 8.1   | 13,011,139     | 8,430,656      |
|     | Workers' Welfare Fund                                |       | 4,785,316      | 3,643,559      |
|     | Unpaid and unclaimed dividend                        |       | 4,579,817      | 3,851,944      |
|     | Derivative liability - cross currency SWAP           | 8.2   | -              | 137,503,605    |
|     | Retention payable                                    |       | 1,251,635      | 1,305,291      |
|     | Others   |       | 1,051,385      | 597,288        |
|     |  |       | 223,198,531    | 258,376,927    |
| 8.1 | Workers' Profit Participation Fund                   |       |                |                |
|     | Balance as at July 01                                |       | 8,430,656      | 5,602,604      |
|     | Interest on funds utilized in the Company's business |       | 772,291        | 166,813        |
|     |  |       | 9,202,947      | 5,769,417      |
|     | Payments made during the year                        |       | (8,784,746)    | (4,538,919)    |
|     |  |       | 418,201        | 1,230,498      |
|     | Allocation for the year                              |       | 12,592,938     | 7,200,158      |
|     |  |       | 13,011,139     | 8,430,656      |
|     |  |       |                |                |

In accordance with the Settlement and Release Agreement dated 12th May, 2010 between the Company and Standard Chartered Bank (SCB), a term finance agreement was signed on 21st December, 2010 converting the liability under cross currency swap into long term loan. The Company has paid 10% down payment and the balance of Rs. 123,753,244 is shown under long-term financing.

| 9. INTEREST AC                     |       | Note | Rupees                   | Rupees                  |
|------------------------------------|-------|------|--------------------------|-------------------------|
| long-term finar<br>short-term borr | ncing |      | 14,408,603<br>18,619,303 | 6,132,986<br>11,282,514 |
|                                    |       |      | 33,027,906               | 17,415,500              |



| 10. | SHORT-TERM BORROWINGS                    | Note | 2011<br>Rupees | 2010<br>Rupees |
|-----|--|------|----------------|----------------|
|     | Under markup arrangements - Secured      |      |                |                |
|     | Running finance - from banking companies | 10.1 | 467,513,933    | 394,335,341    |

10.1 The Company can avail finance facilities from various banks aggregating to Rs. 1,084 million (2010: Rs. 880 million). The facilities are secured by second charge over present and future fixed assets by way of equitable mortgage, hypothecation of stocks and book debts. These are subject to mark-up ranging from KIBOR plus 1.25% to 2% per annum (2010: KIBOR plus 1.25% to 2.5% per annum). The unavailed facilities as at year end were Rs. 616.49 million (2010: 485.66 million).

| 11.    | CONTINGENCIES AND COMMITMENTS   |              | 2011                       | 2010                      |
|--------|---|--------------|----------------------------|---------------------------|
| 11.1   | Contingencies:  |              | Rupees                     | Rupees                    |
| 11.1.1 | Guarantees issued by banks on behalf of the Company in favor of Sui<br>Northern Gas Pipelines Limited (SNGPL) |              | 20,400,000                 | 20,400,000                |
| 11.1.2 | Bills discounted not matured - customer's risk  |              | 420,359,584                | 68,464,444                |
| 11.2   | Commitments outstanding:  |              |                            |                           |
| 11.2.1 | Capital expenditure   |              | 13,401,895                 | 19,658                    |
| 11.2.2 | Letters of credit other than for capital expenditure  |              | 4,027,140                  | -                         |
| 12.    | PROPERTY, PLANT AND EQUIPMENT   |              |                            |                           |
|        | Operating fixed assets Capital work in progress   | 12.1<br>12.5 | 743,696,772<br>115,343,871 | 652,412,131<br>32,758,946 |
|        |   |              | 859,040,643                | 685,171,077               |

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|  |                      | Buildi                   | ldings on freehold land    | þ                        |                             |                                     |                             |                       |                            |                  |                             |
|--|----------------------|--------------------------|----------------------------|--------------------------|-----------------------------|-------------------------------------|-----------------------------|-----------------------|----------------------------|------------------|-----------------------------|
|  | Freehold<br>land     | Factory<br>building      | Labour<br>colony           | Office block<br>& others | Plant and<br>machinery      | Furniture<br>and fixtures<br>Runees | Equipment and installations | Computer<br>equipment | Vehicles                   | Others -<br>arms | Total                       |
| Year ending June 30, 2011  |                      |                          |                            |                          |                             | -                                   |                             |                       |                            |                  |                             |
| As at July 01<br>Cost / revalued<br>Accumulated depreciation                     | 31,121,190           | 107,823,269 (63,882,656) | 32,321,212<br>(16,230,830) | 7,342,359 (4,430,930)    | 1,068,693,169 (525,734,819) | 4,476,347 (2,712,654)               | 2,743,384 (1,440,619)       | 7,179,533 (4,718,615) | 21,194,946 (11,347,477)    | 80,470 (65,148)  | 1,282,975,879 (630,563,748) |
| Net book value Additions / transfer  | 31,121,190           | 43,940,613               | 16,090,382                 | 2,911,429                | 542,958,350<br>151,086,390  | 1,763,693                           | 1,302,765                   | 2,460,918 820,246     | 9,847,469                  | 15,322           | 652,412,131<br>158,892,538  |
| Disposals Depreciation charge for the year Transfers of depreciation             |                      | -<br>(4,436,161)<br>-    | (1,617,361)<br>-           | (145,571)                | (57,961,820)                | -<br>(185,851)                      | (143,580)                   | (841,463)<br>-        | (2,274,558)                | (1,532)          | (67,607,897)<br>-           |
| Closing net book value   | 31,121,190           | 40,542,712               | 15,471,771                 | 2,765,858                | 636,082,920                 | 1,795,293                           | 1,437,121                   | 2,439,701             | 12,026,416                 | 13,790           | 743,696,772                 |
| As at June 30<br>Cost / revalued<br>Accumulated depreciation                     | 31,121,190           | 108,861,529 (68,318,817) | 33,319,962<br>(17,848,191) | 7,342,359 (4,576,501)    | 1,219,779,559               | 4,693,798<br>(2,898,505)            | 3,021,320<br>(1,584,199)    | 7,999,779 (5,560,078) | 25,648,451<br>(13,622,035) | 80,470 (66,680)  | 1,441,868,417 (698,171,645) |
| Net book value   | 31,121,190           | 40,542,712               | 15,471,771                 | 2,765,858                | 636,082,920                 | 1,795,293                           | 1,437,121                   | 2,439,701             | 12,026,416                 | 13,790           | 743,696,772                 |
| Year ending June 30, 2010 As at July 01 Cost / revalued Accumulated depreciation | 9,455,690            | 107,823,269 (59,000,366) | 31,482,082 (14,520,706)    | 7,342,359 (4,277,697)    | 1,058,727,063 (466,142,743) | 4,377,347 (2,526,402)               | 2,743,384 (1,295,867)       | 5,652,328 (4,146,613) | 16,317,681 (9,323,464)     | 80,470 (63,446)  | 1,244,001,673 (561,297,304) |
| Net book value<br>Additions / transfer   | 9,455,690 21,665,500 | 48,822,903               | 16,961,376<br>839,130      | 3,064,662                | 592,584,320<br>9,966,106    | 1,850,945                           | 1,447,517                   | 1,505,715             | 6,994,217                  | 17,024           | 682,704,369<br>38,974,206   |
| Disposals Depreciation charge for the year Transfers of depreciation             |                      | (4,882,290)              | -<br>(1,710,124)<br>-      | (153,233)                | -<br>(59,592,076)<br>-      | . (186,252)                         | (144,752)                   | (572,002)             | (2,024,013)                | (1,702)          | (69,266,444)                |
| Closing net book value   | 31,121,190           | 43,940,613               | 16,090,382                 | 2,911,429                | 542,958,350                 | 1,763,693                           | 1,302,765                   | 2,460,918             | 9,847,469                  | 15,322           | 652,412,131                 |
| As at June 30<br>Cost / revalued<br>Accumulated depreciation                     | 31,121,190           | 107,823,269 (63,882,656) | 32,321,212<br>(16,230,830) | 7,342,359 (4,430,930)    | 1,068,693,169 (525,734,819) | 4,476,347<br>(2,712,654)            | 2,743,384 (1,440,619)       | 7,179,533 (4,718,615) | 21,194,946<br>(11,347,477) | 80,470 (65,148)  | 1,282,975,879 (630,563,748) |
| Net book value   | 31,121,190           | 43,940,613               | 16,090,382                 | 2,911,429                | 542,958,350                 | 1,763,693                           | 1,302,765                   | 2,460,918             | 9,847,469                  | 15,322           | 652,412,131                 |
| Depreciation rate  | '                    | 10%                      | 10%                        | 2%                       | 10%                         | 10%                                 | 10%                         | 30%                   | 20%                        | 10%              |                             |



# 12.2 The depreciation charge for the year has been allocated as follows:

|   | Note     | 2011<br>Rupees          | 2010<br>Rupees          |
|---|----------|-------------------------|-------------------------|
| Cost of goods sold<br>Administrative expenses | 24<br>27 | 64,160,913<br>3,446,984 | 66,337,723<br>2,928,721 |
|   | _,       | 67,607,897              | 69,266,444              |

- 12.3 The Company had its plant and machinery revalued in February 2003 and March 2008 by M/s Minhas Associates and M/s Projects (Private) Limited respectively. The revaluation surplus, net of deferred tax, is credited to 'Surplus on revaluation of property, plant and equipment'.
- 12.4 Had there been no revaluation, the carrying amount of the relevant plant and machinery would have been as follows:

|                          | 2011          | 2010          |
|--------------------------|---------------|---------------|
|                          | Rupees        | Rupees        |
|                          |               |               |
| Cost                     | 1,061,377,414 | 910,291,024   |
| Accumulated depreciation | (491,982,096) | (441,430,011) |
| Written down value       | 569,395,318   | 468,861,013   |

# 12.5 Capital work in progress

|                                  | Civil<br>work | Plant and machinery | Freehold Land | Total         |
|----------------------------------|---------------|---------------------|---------------|---------------|
|                                  | •••••         | •••••               | Rupees        | •••••         |
| As at July 01, 2009              | 20,390        | 13,837,106          |               | 13,857,496    |
| Additions                        | =             | 57,960,673          | 21,665,500    | 79,626,173    |
| Transferred to fixed assets      | -             | (30,869,649)        | (21,665,500)  | (52,535,149)  |
| Transferred to stores and spares | =             | (2,554,178)         | =             | (2,554,178)   |
| Transferred to humidification    | -             | (3,306,046)         | -             | (3,306,046)   |
| Transferred to expense           | -             | (1,746,950)         | -             | (1,746,950)   |
| Adjustments                      | -             | (582,400)           | -             | (582,400)     |
| As at June 30, 2010              | 20,390        | 32,738,556          | -             | 32,758,946    |
| Additions                        | 2,397,759     | 252,672,364         | -             | 255,070,123   |
| Transferred to fixed assets      | (2,037,011)   | (150,361,449)       | -             | (152,398,460) |
| Transferred to stores and spares | -             | (17,269,074)        | -             | (17,269,074)  |
| Adjustments                      | (67,057)      | (2,750,607)         | -             | (2,817,664)   |
| As at June 30, 2011              | 314,081       | 115,029,790         | <del>-</del>  | 115,343,871   |



| 13. | LONG-TERM LOANS  | Note | 2011<br>Rupees | 2010<br>Rupees |
|-----|--|------|----------------|----------------|
|     | Considered good - unsecured                                  |      |                |                |
|     | Executives   |      | -              | 18,940         |
|     | Employees  |      | 1,408,386      | 1,468,463      |
|     |  |      | 1,408,386      | 1,487,403      |
|     | Less: Recoverable within one year shown under current assets |      |                |                |
|     | Executives   |      | -              | (9,240)        |
|     | Employees  |      | (318,977)      | (296,772)      |
|     |  | 18   | (318,977)      | (306,012)      |
|     |  | 13.1 | 1,089,409      | 1,181,391      |
|     |  |      |                |                |

13.1 Reconciliation of carrying amount of long term loans given is as follows:

|  | 2011<br>Rupees         | 2010<br>Rupees         |
|--|------------------------|------------------------|
| Balance as at July 1, Disbursements during the year          | 1,487,403<br>292,000   | 1,345,812<br>650,000   |
| Received during the year                                     | 1,779,403<br>(371,017) | 1,995,812<br>(508,409) |
| Balance as at June 30,<br>Current portion of long term loans | 1,408,386<br>(318,977) | 1,487,403<br>(306,012) |
|  | 1,089,409              | 1,181,391              |

- Unsecured loans to executives and employees are provided for house building and settling-in purposes as per the Company's policy. These include both interest bearing and non-interest bearing loans, repayable by way of 60 equal monthly installments. Interest is charged at the rate of 10% (2010: 10%) per annum. Interest free loans to employees have not been discounted as required by IAS 39 "Financial Instruments: Recognition and Measurement" as amounts involved are deemed immaterial.
- Maximum amount due from executives in respect of unsecured loans at the end of any month during the year was Rs. nil (2010: Rs. 52,500).

|     |                                    | Note | 2011<br>Rupees        | 2010<br>Rupees      |
|-----|------------------------------------|------|-----------------------|---------------------|
| 14. | LONG-TERM DEPOSITS                 |      |                       |                     |
|     | Security deposits Utilities Others |      | 27,287,544<br>265,000 | 2,723,045<br>65,000 |
|     |                                    |      | 27,552,544            | 2,788,045           |



| 15. | STORES, SPARES AND LOOSE TOOLS                                 | Note | 2011<br>Rupees                           | 2010<br>Rupees                          |
|-----|--|------|--|---|
|     | Stores Spares Loose tools                                      |      | 21,485,946<br>27,636,637<br>1,634,594    | 16,216,565<br>21,024,017<br>1,613,521   |
|     | Provision for obsolete stores and spares                       |      | 50,757,177<br>(4,102,054)<br>46,655,123  | 38,854,103                              |
| 16. | STOCK-IN-TRADE   |      | 40,033,123                               | 36,634,103                              |
|     | Raw and packing materials<br>Work-in-process<br>Finished goods |      | 122,218,059<br>63,054,104<br>242,057,626 | 115,247,135<br>45,162,866<br>66,435,553 |
|     | Provision for obsolete stock in trade-(Raw material)           |      | 427,329,789<br>(913,812)                 | 226,845,554                             |
|     |  | 16.1 | 426,415,977                              | 226,845,554                             |

At current year end, net realizable values of raw material, work-in-process and finished goods were lower than their cost, which resulted in write-downs of Rs. 9 million (2010: Rs. nil), Rs. 3.8 million (2010: Rs. nil) and Rs. 14.18 million (2010: Rs. 6.95) respectively and were charged to cost of sales.

| 17. | TRADE DEBTS                     | Note | 2011<br>Rupees | 2010<br>Rupees |
|-----|---------------------------------|------|----------------|----------------|
|     | Secured - considered good       |      |                |                |
|     | Export                          | 17.1 | 14,531,290     | 7,113,060      |
|     | Local                           | 17.1 | -              | 320,551,790    |
|     |                                 |      | 14,531,290     | 327,664,850    |
|     | Unsecured - considered good     |      |                |                |
|     | Local                           |      | 599,527,429    | 237,035,710    |
|     | Unsecured - considered doubtful |      |                |                |
|     | Local                           |      | 28,015,453     | -              |
|     | Provision for doubtful debts    |      | (28,015,453)   | -              |
|     |                                 |      | -              |                |
|     |                                 | 17.2 | 614,058,719    | 564,700,560    |

- 17.1 These are secured against letters of credit in favor of the Company.
- 17.2 Trade debts are non-interest bearing and are generally on 30 days to 120 days credit terms.



| 18. | LOANS AND ADVANCES   | Note  | 2011<br>Rupees                                    | 2010<br>Rupees   |
|-----|--|-------|---|--|
|     | Advances - considered good<br>Employees<br>Suppliers and contractors |       | 415,556<br>18,811,362                             | 248,040<br>1,680,412                                     |
|     | Comment a series of lane towns looms                                 |       | 19,226,918  | 1,928,452  |
|     | Current portion of long-term loans  Executives                       |       |   | 9,240  |
|     | Employees  |       | 318,977   | 296,772  |
|     |  | 13    | 318,977   | 306,012  |
|     |  |       | 19,545,895  | 2,234,464  |
| 19. | TRADE DEPOSITS AND SHORT-TERM PREPAYM                                | IENTS |   |  |
|     | Trade deposits   |       |   |  |
|     | Container deposits   |       | 30,000  | 220,000  |
|     | Short-term prepayments   |       |   |  |
|     | Import prepayments Subscription Discounting charges                  |       | 20,517<br>29,232<br>244,945<br>294,694<br>324,694 | 111,042<br>33,888<br>1,287,502<br>1,432,432<br>1,652,432 |
| 20. | OTHER RECEIVABLES  |       |   |  |
|     | Export rebate Due form associated undertaking Others                 | 20.1  | 985,702<br>96,210<br>1,180,634                    | 855,038<br>90,000<br>148,675                             |
|     |  |       | 2,262,546   | 1,093,713  |
|     |  |       |   |  |

20.1 This represents amounts due from Shahtaj Sugar Mills Limited (associated company) of Rs. 96,210 (2010: 90,000) in respect of secretarial services provided by the Company.

|     |                             | Note | 2011<br>Rupees | 2010<br>Rupees |
|-----|-----------------------------|------|----------------|----------------|
| 21. | OTHER FINANCIAL ASSETS      |      |                |                |
|     | Investment Held-to-maturity | 21.1 | 3,600,000      | 3,400,000      |



|      |   | Note        | 2011<br>Rupees | 2010<br>Rupees        |
|------|---|-------------|----------------|-----------------------|
| 22.  | CASH AND BANK BALANCES                              |             |                |                       |
|      | Cash at bank  |             |                |                       |
|      | - current accounts                                  |             | 9,741,194      | 7,477,297             |
|      | - saving account                                    | 22.1        | 982,874        | 85,866                |
|      | Cash in hand  |             | 49,926         | 28,972                |
|      |   |             | 10,773,994     | 7,592,135             |
| 22.1 | This carries mark-up rate of 5% per annum (2010: 5% | per annum). |                |                       |
| 23.  | SALES - net   |             |                |                       |
|      | Local   |             | 819,531,230    | 985,051,541           |
|      | Indirect export                                     |             | 2,849,983,712  | 1,662,075,622         |
|      | Export  |             | 385,610,889    | 185,199,934           |
|      |   |             | 4,055,125,831  | 2,832,327,097         |
|      | Export rebate                                       |             | 259,529        | 82,027                |
|      |   |             | 4,055,385,360  | 2,832,409,124         |
|      | Commission  |             | (15,684,502)   | (3,183,306)           |
|      |   |             | 4,039,700,858  | 2,829,225,818         |
| 24.  | COST OF GOODS SOLD                                  |             |                |                       |
|      | Raw and packing materials consumed                  | 24.1        | 3,378,298,376  | 2,139,312,389         |
|      | Stores and spares consumed                          | 24.2        | 36,223,999     | 19,701,515            |
|      | Manufacturing expenses                              |             |                |                       |
|      | Salaries, wages and benefits                        | 24.3        | 94,167,752     | 79,916,779            |
|      | Director's remuneration                             |             | 2,305,400      | 1,896,600             |
|      | Fuel and power                                      |             | 204,060,710    | 185,013,596           |
|      | Repairs and maintenance                             |             | 1,442,145      | 3,700,523             |
|      | Insurance   | 12.2        | 2,970,266      | 2,979,478             |
|      | Depreciation Others                                 | 12.2        | 64,160,913     | 66,337,723<br>751,684 |
|      | Others  |             | 1,021,739      |                       |
|      | Work-in-process                                     |             | 3,784,651,300  | 2,499,610,287         |
|      | Opening stock                                       |             | 45,162,866     | 32,570,751            |
|      | Closing stock                                       |             | (63,054,104)   | (45,162,866)          |
|      |   |             | (17,891,238)   | (12,592,115)          |
|      | Cost of goods manufactured Finished goods           |             | 3,766,760,062  | 2,487,018,172         |



|      |  | Note | 2011<br>Rupees                 | 2010<br>Rupees                 |
|------|--|------|--------------------------------|--------------------------------|
|      | Opening stock Closing stock                  |      | 66,435,553<br>(242,057,626)    | 69,388,188<br>(66,435,553)     |
|      |  |      | (175,622,073)                  | 2,952,635                      |
|      |  |      | 3,591,137,989                  | 2,489,970,807                  |
|      | Outside processing charges                   |      | 5,186,249                      | 5,509,223                      |
|      |  |      | 3,596,324,238                  | 2,495,480,030                  |
| 24.1 | Raw and packing materials consumed           |      |                                |                                |
|      | Opening stock Purchases and related expenses |      | 115,247,135<br>3,385,269,300   | 72,055,665<br>2,182,503,859    |
|      | Closing stock                                | 16   | 3,500,516,435<br>(122,218,059) | 2,254,559,524<br>(115,247,135) |
|      |  |      | 3,378,298,376                  | 2,139,312,389                  |
| 24.2 | Stores and spares consumed                   |      |                                |                                |
|      | Opening stock                                |      | 38,854,103                     | 33,263,279                     |
|      | Purchases and purchase expenses              |      | 44,025,019                     | 25,292,339                     |
|      |  |      | 82,879,122                     | 58,555,618                     |
|      | Closing stock                                | 15   | (46,655,123)                   | (38,854,103)                   |
|      |  |      | 36,223,999                     | 19,701,515                     |

- 24.3 Salaries, wages and benefits include Rs. 4,388,365 (2010: Rs. 5,647,676) in respect of staff gratuity.
- Raw materials consumed, closing stock of work-in-process and finished goods have been adjusted for NRV write downs of Rs. 9 million (2010: Rs. nil), Rs. 3.8 million (2010: nil) and Rs. 14.18 million (2010: 6.95 million) respectively.

| 25. | OTHER OPERATING INCOME  | Note | 2011<br>Rupees  | 2010<br>Rupees  |
|-----|---|------|---|---|
|     | Net income from trading<br>Scrap sales<br>Interest on bank deposits<br>Exchange (loss) / gain | 25.1 | 5,348,350<br>18,713,425<br>375,951<br>(257,195)<br>24,180,531 | 1,500,948<br>17,151,621<br>294,834<br>1,163,649<br>20,111,052 |



| 25.1 | Net income from trading                          | Note                              | 2011<br>Rupees       | 2010<br>Rupees                   |
|------|--|-----------------------------------|----------------------|----------------------------------|
|      | Sales Local Indirect export Export               |                                   | 39,477,225           | 3,769,919<br>8,242,317<br>62,028 |
|      |  |                                   | 39,477,225           | 12,074,264                       |
|      | Cost Purchases and related expenses              |                                   | (34,128,875)         | (10,573,316)                     |
|      |  |                                   | 5,348,350            | 1,500,948                        |
| 26.  | DISTRIBUTION COST                                |                                   |                      |                                  |
|      | Export related                                   |                                   |                      |                                  |
|      | Ocean freight                                    |                                   | 8,398,798            | 3,284,961                        |
|      | Insurance  |                                   | 26,621               | 13,039                           |
|      | Forwarding                                       |                                   | 56,710               | 42,000                           |
|      | Export duty                                      |                                   | 1,072,941            | 361,092                          |
|      | Entertainment                                    |                                   | 17,233               | 5,040                            |
|      | Postage and courier                              |                                   | 85,692               | 82,301                           |
|      | Fees and subscription                            |                                   | 39,170               | 24,180                           |
|      | Travelling and conveyance Other expenses         |                                   | 1,444,047<br>407,157 | 778,977<br>105,696               |
|      |  |                                   | 11,548,369           | 4,697,286                        |
|      | Local  |                                   |                      |                                  |
|      | Salaries and benefits                            | 26.1                              | 8,656,035            | 5,736,482                        |
|      | Local freight                                    |                                   | 2,130,390            | 2,687,060                        |
|      | Travelling and conveyance                        |                                   | 972,241              | 409,857                          |
|      | Sales promotion                                  |                                   | 580,904              | 362,808                          |
|      | Marketing office                                 |                                   | 2,450,895            | 2,448,194                        |
|      | Insurance<br>Other expenses                      |                                   | 14,484<br>107,147    | 14,124<br>153,015                |
|      | Onici expenses                                   |                                   | ·                    |                                  |
|      |  |                                   | 14,912,096           | 11,811,540                       |
|      |  |                                   | 26,460,465           | 16,508,826                       |
| 26.1 | Calarias and hanafita in alada Da. 750 109 (2010 | . D = 572 052) in manned of other | CC amatasitas        |                                  |

26.1 Salaries and benefits include Rs. 750,198 (2010: Rs. 572,952) in respect of staff gratuity.

| 27. | ADMINISTRATIVE EXPENSES   | Note | 2011<br>Rupees  | 2010<br>Rupees   |
|-----|---|------|---|--|
|     | Salaries and benefits Director's remuneration Provision for doubtful debts Travelling and conveyance Vehicles running and maintenance | 27.1 | 29,256,937<br>3,410,000<br>28,015,453<br>2,381,273<br>3,688,765 | 22,691,008<br>3,300,000<br>-<br>1,025,388<br>2,773,968 |



|                                | Note | 2011<br>Rupees | 2010<br>Rupees |
|--------------------------------|------|----------------|----------------|
| Telephone and fax              |      | 785,578        | 657,195        |
| Postage and courier            |      | 292,681        | 216,099        |
| Printing and stationery        |      | 1,784,363      | 1,676,609      |
| Computer expenses              |      | 633,880        | 1,221,924      |
| Rent, rates and taxes          |      | 400,032        | 98,460         |
| Repairs and maintenance        |      | 1,159,923      | 682,040        |
| Insurance                      |      | 808,165        | 778,851        |
| Auditors' remuneration         | 27.2 | 624,357        | 620,725        |
| Legal and professional charges |      | 221,528        | 698,369        |
| Advertising                    |      | 17,600         | 41,550         |
| Entertainment                  |      | 151,182        | 132,882        |
| Fees and subscription          |      | 1,090,197      | 635,155        |
| Donations                      | 27.3 | 100,000        | 1,500,000      |
| Depreciation                   | 12.2 | 3,446,984      | 2,928,721      |
| Share registrar services       |      | 127,591        | 129,727        |
| Other expenses                 |      | 799,717        | 756,688        |
|                                |      | 79,196,206     | 42,565,359     |

Salaries and benefits include Rs. 3,190,647 (2010: Rs. 1,964,409) in respect of staff gratuity and are net of Rs. 360,000 (2010: Rs. 360,000) charged for secretarial services provided to Shahtaj Sugar Mills Limited, an associated undertaking.

| 27.2 | Auditor's remuneration  | 2011<br>Rupees                             | 2010<br>Rupees                                     |
|------|---|--|--|
|      | Audit fee Half yearly review fee Out of pocket expenses                             | 500,000<br>50,000<br>74,357                | 500,000<br>50,000<br>70,725                        |
|      |   | 624,357                                    | 620,725  |
| 27.3 | No director or his / her spouse had any interest in the donee institutions.         |  |  |
| 28.  | OTHER OPERATING EXPENSES  |  |  |
|      | Workers' Profit Participation Fund Workers Welfare Fund Loss on cross currency swap | 12,592,938<br>4,785,316<br>-<br>17,378,254 | 7,200,158<br>3,325,333<br>69,098,728<br>79,624,219 |



|      |  | 2011                 | 2010                 |
|------|--|----------------------|----------------------|
| 29.  | FINANCE COST Note  | Rupees               | Rupees               |
|      |  |                      |                      |
|      | Mark-up on:  | 22,002,620           | 24 792 520           |
|      | Long-term financing  | 32,093,629           | 24,783,530           |
|      | Short-term borrowings  | 73,970,573           | 47,304,024           |
|      | Discounting charges  | 1,760,078<br>772,291 | 7,560,537<br>166,813 |
|      | Interest on Workers' Profit Participation Fund Bank charges and commission | 1,445,159            | 2,015,866            |
|      | Bank charges and commission  | 1,443,139            | 2,013,800            |
|      |  | 110,041,730          | 81,830,770           |
| 30.  | TAXATION   |                      |                      |
|      | Current  |                      |                      |
|      | for the year   | 42,636,023           | 39,653,146           |
|      | for prior years  | 4,163,691            | (4,493,429)          |
|      | Deferred   | (17,053,587)         | (9,627,431)          |
|      | 30.1   | 29,746,127           | 25,532,286           |
| 30.1 | Relationship between tax expense and accounting profit                     |                      |                      |
|      | Accounting profit before tax   | 234,480,496          | 133,327,666          |
|      | Tax rate %   | 35%                  | 35%                  |
|      | Tax on accounting profit   | 82,068,174           | 46,664,683           |
|      | Effect of additional tax surcharge   | 1,815,072            | -                    |
|      | Income tax for prior years   | 4,163,691            | (4,493,429)          |
|      | Effect of tax under final tax regime                                       | 32,281,764           | 18,426,603           |
|      | Effect of reversal of deferred tax liability                               | (17,053,587)         | (9,627,431)          |
|      | Effect of expense that are not deductible                                  | (73,528,987)         | (25,537,612)         |
|      | Others   | -                    | 99,472               |
|      | Tax charge for the year  | 29,746,127           | 25,532,286           |
|      |  |                      |                      |

- 30.2 "The return of income for the tax year 2010, has been filed as per the provision of section 120 of the Income Tax Ordinance, 2001. Under this section when a complete return of income is filed with the Commissioner, it results in deemed assessment of taxable income / loss and tax payable / refundable on the date return is filed.
- 30.3 "The Company received an amended order during the year under section 122 (1) read with section 177 of the Income Tax Ordinance 2001, pertaining to the tax year 2009, from Deputy Commissioner Inland Revenue raising additional demand of Rs. 49.79 million. The additional demand was raised due to disallowance of brought forward loss and loss on cross currency SWAP by tax authorities. The Company has filed an appeal to the Commissioner Income Tax (Appeal) against said order, the decision of which is pending till the approval of financial statements from BOD. The Company has recorded an amount of Rs. 4.98 million, while no provision has been made against the remaining balance of Rs. 44.81 million based on tax advisor's opinion who expects favorable outcome upon decision.



## 31. EARNINGS PER SHARE - BASIC AND DILUTED

There is no dilutive effect on the basic earnings per share of the Company which is based on:

|   |          | 2011<br>Rupees                               | 2010<br>Rupees                              |
|---|----------|--|---|
| Profit for the year   | Rupees   | 204,734,369                                  | 107,795,380                                 |
| Weighted average number of ordinary shares in issue                         | Number   | 9,660,000                                    | 9,660,000                                   |
| Earnings per share - basic and diluted                                      | Rupees   | 21.19  | 11.16                                       |
| 32. CASH AND CASH EQUIVALENTS  Cash and bank balances Short-term borrowings | 22<br>10 | 10,773,994<br>(467,513,933)<br>(456,739,939) | 7,592,135<br>(394,335,341)<br>(386,743,206) |

# 33. REMUNERATION OF CHIEF EXECUTIVE, DIRECTORS AND EXECUTIVES

|                     | 2011               |           | 2010       |                        |           |            |
|---------------------|--------------------|-----------|------------|------------------------|-----------|------------|
|                     | Chief<br>Executive | Director  | Executives | Chief Executive Rupees | Director  | Executives |
|                     |                    |           |            | •                      |           |            |
| Remuneration        | 1,320,000          | 1,152,000 | 4,820,828  | 1,320,000              | 952,800   | 3,530,894  |
| Bonus               | 220,000            | 144,100   | 602,600    | 220,000                | 110,100   | 407,600    |
| Ex-gratia           | 220,000            | 288,000   | 1,205,205  | 220,000                | 238,200   | 1,081,754  |
| House rent          | 600,000            | 346,800   | 1,446,208  | 600,000                | 285,840   | 1,060,127  |
| Retirement benefits | 330,000            | 144,100   | 602,600    | 220,000                | 119,100   | 449,600    |
| Medical             | 360,000            | 115,200   | 482,082    | 360,000                | 95,280    | 353,089    |
| Utilities           | 360,000            | 115,200   | 482,082    | 360,000                | 95,280    | 353,089    |
| Leave encashment    |                    |           | 214,999    |                        |           | 111,333    |
|                     | 3,410,000          | 2,305,400 | 9,856,604  | 3,300,000              | 1,896,600 | 7,347,486  |
|                     |                    |           |            |                        |           |            |
| Number of persons   | 1                  | 1         | 6          | 1                      | 1         | 5          |

- 33.1 In addition, the Chief Executive is provided with Company's owned and maintained car for personal and official use.
- 33.2 In addition, the Director and Executives are provided with Company's owned and maintained car for official use.
- In addition to above, fee paid to other non-executive directors during the year amounted to Rs. 320,000 (2010: Rs. 240,000).



## 34. TRANSACTIONS WITH RELATED PARTIES

"The related parties comprise associated undertakings, key management personnel and post employment benefit plans. The transactions between the Company and the related parties are carried out as per agreed terms. Amounts due from and to related parties have been disclosed in the notes to the financial statement as follows:

- Due from associated undertakings under other receivables in note 20
- Due to associated undertakings under payables in note 8,
- Remuneration of key management personnel is disclosed in note 33.

Other significant transactions with related parties are as follows:

| Relationship with the Company | Name                            | Nature of transactions  | 2011<br>Rupees  | 2010<br>Rupees      |
|-------------------------------|---------------------------------|---|-----------------|---------------------|
| Associated<br>Undertakings    | Shahtaj Sugar Mills<br>Limited  | Services rendered   | 360,000         | 360,000             |
|                               | Shahnawaz Textiles<br>Limited   | Purchase of yarn<br>Sale of Cloth                               | 45,404,000<br>- | 20,378,050<br>6,750 |
|                               | Shahnawaz (Private)<br>Limited  | Computers, miscellaneous computer supplies and others purchased | 612,100         | 2,498,312           |
|                               |                                 | Services received for office facility                           | 739,032         | 398,460             |
|                               |                                 | Services received for vehicle repair and other computer related | 417,451         | 133,789             |
|                               | Shezan International<br>Limited | Purchase of goods   | 266,108         | 181,756             |

## 35. NON ADJUSTING EVENT AFTER THE BALANCE SHEET DATE

Subsequent to year end, the directors propose to pay cash dividend of Rs. 6.00 (2010: Rs. 4.50) per ordinary share of Rs. 10 each. This dividend is subject to approval by the shareholders at the forthcoming Annual General Meeting and has not been reflected as a liability in these financial statements, which will be accounted for subsequently after the approval of shareholders.

## 36. FINANCIAL RISK MANAGEMENT

- 36.1 The Board of Directors has overall responsibility for the establishment and oversight of the Company's financial risk management. The responsibility includes developing and monitoring the Company's risk management policies. To assist the Board in discharging its oversight responsibility, management has been made responsible for identifying, monitoring and managing the Company's financial risk exposures. The Company's exposure to the risks associated with the financial instruments and the risk management policies and procedures are summarized in the following paragraphs:
- The Company's operations expose it to a variety of financial risks: market risk (including price risk, currency risk, cash flow interest rate risk and fair value interest rate risk), credit risk and liquidity risk.



## 36.3 Market Risk Management

Market Risk is the risk that changes in market prices, such as foreign exchange rates, interest rates and equity prices will affect the Company's income or the value of its holdings of financial instruments. The objective of market risk management is to manage and control market risk exposures within acceptable parameters while optimizing returns. The exposure to these risks and their management is explained below.

### 36.3.1 Interest Rate Risk Management

Interest / mark-up rate risk arises from the possibility that changes in interest / mark-up rates will effect the value of financial instruments. The Company has significant amount of interest based financial assets and financial liabilities based on both variable and fixed interest / mark-up rates. The Company has to manage the related finance cost on variable financial instruments, which exposes it to the risk of six months KIBOR and SBP's rate plus 200 bps to 250 bps. Since the impact on interest rate exposure is significant to the Company, management analyses its interest rate exposure on a regular basis by monitoring existing facilities against prevailing market interest rates and taking into account other financing options available.

## **36.3.1.1** Interest Rate Sensitivity

If interest rates had been 100 basis points higher / lower and all other variables were held constant, the Company's profit for the year ended June 30, 2011 would increase / decrease by Rs. 10.02 million (2010: Rs. 6.52 million). This is mainly attributable to Company's exposure to interest rates on its variable rate borrowings, calculated on the variable rates applicable for the subsequent period.

**36.3.1.2** The exposure of the Company's borrowings to interest rate changes and the contractual reprising dates at the balance sheet dates are as follows:

|   | Z011<br>Rupees | 2010<br>Rupees |
|---|----------------|----------------|
| 6 months or less                            |                |                |
| - Short-term borrowings                     | 467,513,933    | 394,335,341    |
| - Long-term loans including current portion | 533,756,246    | 258,038,763    |

## 36.3.2 Foreign currency risk management

Currency risk arises mainly where receivables exist due to transactions with foreign undertakings and balances held in foreign currency. However, the Company is not materially exposed to foreign currency risk on assets and liabilities. As at June 30, 2011, the total foreign currency risk exposure was Rs. 14.5 million (2010: Rs. 7.1 million) in respect of trade debts.

## 36.3.2.1 Foreign currency sensitivity analysis

At June 30, 2011, if the Rupee had weakened / strengthened by 10% against the US Dollar with all other variables held constant, profit for the year would have been higher / lower by Rs. 1.45 million (2010: Rs. 0.71 million), mainly as a result of foreign exchange gains / losses on translation of foreign currency trade debts.

## 36.3.3 Equity price risk management

Equity price risk represents the risk that the fair value on future cash flows of a financial instrument will fluctuate because of changes in market prices (other than those arising from interest rate risk or currency risk), whether those changes are caused by factors specific to the individual financial instrument or its issuer, or factors affecting all similar financial instrument traded in the market. The Company is not exposed to any such equity price risk as at year end.

## 36.4 Credit risk and concentration of credit risk

"Credit risk is the risk that one party to a financial instrument will fail to discharge an obligation and cause the other party to incur a financial loss, without taking into account the fair value of any collateral. Concentration of credit risk arises when a number of counter parties are engaged in similar business activities or have similar economic features



that would cause their ability to meet contractual obligations to be similarly affected by changes in economic, political or other conditions. Concentrations of credit risk indicate the relative sensitivity of the Company's performance to developments affecting a particular industry. The Company does not have any significant exposure to customers from any single country or single customer.

Credit risk of the Company arises mainly from the trade debts, long-term deposits, and bank balances. The carrying amount of financial assets represents the maximum credit exposure. The maximum exposure to credit risk at the reporting date is as follows:

| Long-term loans        |  |  |
|------------------------|--|--|
| Long-term deposits     |  |  |
| Trade debts            |  |  |
| Loans and advances     |  |  |
| Trade deposits         |  |  |
| Interest accrued       |  |  |
| Other receivables      |  |  |
| Other financial assets |  |  |
| Bank balances          |  |  |
|                        |  |  |
|                        |  |  |

| 2011        | 2010        |
|-------------|-------------|
| Rupees      | Rupees      |
| 1,089,409   | 1,181,391   |
| 27,552,544  | 2,788,045   |
| 614,058,719 | 564,700,560 |
| 734,533     | 554,052     |
| 30,000      | 220,000     |
| 487,519     | 2,780,107   |
| 1,276,844   | 238,675     |
| 3,600,000   | 3,400,000   |
| 10,724,068  | 7,563,163   |
| 659,553,636 | 583,425,993 |

## 36.4.1 Credit risk related to receivables

The Company's main credit exposure is with trade receivables. The Company has adopted a policy of only dealing with creditworthy counterparties and majority of the transactions are made through post dated cheques. Further, the Company's credit exposure is continuously monitored and the aggregate value of transactions are spread amongst approved counterparties, and overdue counterparties are pursued efficiently by the management for recovery. 2% (2010: 58%) of the credit exposure of the Company at year end is secured against letters of credit.

Trade debts consist of a large number of customers, spread across geographical areas. Ongoing credit evaluation is performed on the financial condition of accounts receivable and, where appropriate. The Company has major credit exposure with Al Abid Silk Mills Limited, Joes Fashion Export (Private) Limited and Sadaqat Textile which is 74% of the total trade receivables as at year end.

The total exposure of the Company in trade debts is Rs. 614.05 million (2010: Rs. 564.7 million), which has been discussed as follows:

The Company has the policy to grant credit of 30 days to 120 days to their customers. The exposure of the Company in trade receivables, which are neither overdue nor impaired, is Rs. 438.13 million (2010: Rs. 488.4 million)

Trade receivables, which have crossed their credit days limits, amounting to Rs. 203.94 million (2010: Rs. 76.3 million) for which the company has provided Rs. 28 million and the remaining amounts are still considered recoverable

The aging of such overdue but not impaired trade receivables is as follows:



|                                   | 2011<br>Rupees       | 2010<br>Rupees |
|-----------------------------------|----------------------|----------------|
| Less than 1 month                 | 52,829,280           | 52,312,850     |
| 1 - 3 months                      | 91,636,748           | 10,992,314     |
| 3 - 6 months<br>6 months - 1 year | 90,147<br>23,903,162 | 97,075<br>-    |
| 1 - 3 years                       | 7,425,709            | 12,862,629     |
| More than 3 years                 | 42,223               | 26,143         |
|                                   | 175,927,269          | 76,291,011     |

#### 36.4.2 Credit risk related to cash and bank balances

Cash is held with reputable banks with high quality credit ratings assigned by approved credit rating agencies. The names and credit rating of major banks where the Company maintains its bank balances are as follows:

|  | Rating agency | Credi      | t rating  |
|--|---------------|------------|-----------|
| Name of bank                               |               | Short-term | Long-term |
| United Bank Limited                        | JCR-VIS       | A1+        | AA+       |
| Habib Bank Limited                         | JCR-VIS       | A1+        | AA+       |
| Bank of Punjab                             | PACRA         | A1+        | AA-       |
| Bank Al-falah Limited                      | PACRA         | A1+        | AA        |
| Allied Bank Limited                        | PACRA         | A1+        | AA        |
| MCB Bank Limited                           | PACRA         | A1+        | AA+       |
| Standard Chartered Bank (Pakistan) Limited | PACRA         | A1+        | AAA       |

## 36.5 Liquidity Risk Management

Liquidity risk reflects the Company's inability in raising funds to meet commitments. Management closely monitors the Company's liquidity and cash flow position. This includes maintenance of balance sheet liquidity ratios, debtors and creditors concentration both in terms of the overall funding mix and avoidance of undue reliance on large customers by securing them against letters of credit.

The Company's objective is to maintain a balance between continuity of funding and flexibility through the use of bank overdrafts and long-term loans. 54% of the Company's long-term and short-term debt will mature in less than one year at June 30, 2011 (2010: 40.22%) based on the carrying value of borrowings as given below. However, the Company has an un-availed aggregated short-term and long-term borrowings facilities of Rs. 859 million (2010: Rs. 817.8 million) and Rs. 36.4 million un-discounted letter of credits at June 30, 2011, which can be utilized to encounter unseen liquidity problems.

## 36.5.1 Liquidity and Interest Risk Table

The following tables detail the Company's remaining contractual maturity for its non-derivative financial liabilities. The tables have been drawn up based on the undiscounted cash flows of financial liabilities based on the earliest date on which the Company can be required to pay. The table includes both interest and principal cash flows.



|  | 2011                                     |                          |                                 |                     |   |  |
|--|--|--------------------------|---------------------------------|---------------------|---|--|
|  | Long-term<br>financing                   | Short-term<br>borrowings | Trade and other payables Rupees | Interest<br>accrued | Total                                     |  |
| With in 1 year<br>1 - 5 years<br>More than 5 years | 76,712,326<br>356,685,247<br>100,358,673 | 467,513,933              | 177,575,249<br>-<br>-           | 33,027,906          | 754,829,414<br>356,685,247<br>100,358,673 |  |
|  | 533,756,246                              | 467,513,933              | 177,575,249                     | 33,027,906          | 1,211,873,334                             |  |
| Weighted average effective rate of interest        | 9.67%                                    | 13.44%                   |                                 |                     |   |  |

|   | 2010                       |                          |                          |   |                            |
|---|----------------------------|--------------------------|--------------------------|---|----------------------------|
|   | Long-term financing        | Short-term<br>borrowings | Trade and other payables | Interest accrued                        | Total                      |
|   |                            | •••••                    | Rupees                   | • | •••••                      |
| With in 1 year<br>1 - 5 years               | 103,547,231<br>154,491,532 | 394,335,341              | 244,574,448              | 17,415,500                              | 759,872,520<br>154,491,532 |
|   | 258,038,763                | 394,335,341              | 244,574,448              | 17,415,500                              | 914,364,052                |
| Weighted average effective rate of interest | 8.65%                      | 13.75%                   |                          |   |                            |

#### **36.6** Determination of fair values

### Fair value of financial instruments

Fair value is the amount for which an asset could be exchanged, or a liability settled, between knowledgeable willing parties in an arms length transaction other than in a forced or liquidation sale.

The carrying values of all financial assets and liabilities reflected in the financial statements approximate their fair values except fixed rate long-term financing whose fair value as at June 30, 2011 amounts to Rs.533.7 million (2010: Rs.258 million) approximately.

# **36.7** Financial Instruments by Category

The accounting policies for financial instruments have been applied for line items below:

|                    |          | 2011        |             |          | 2010                                    |             |
|--------------------|----------|-------------|-------------|----------|---|-------------|
|                    | Held to  | Loans and   | Total       | Held to  | Loans and                               | Total       |
|                    | maturity | receivables |             | maturity | receivables                             |             |
| Assets as per      | •••••    |             | Ru          | pees     | • | •••••       |
| balance sheet      |          |             |             |          |   |             |
|                    |          |             |             |          |   |             |
| Long-term loans    | -        | 1,089,409   | 1,089,409   | -        | 1,181,391                               | 1,181,391   |
| Long-term deposits | -        | 27,552,544  | 27,552,544  | -        | 2,788,045                               | 2,788,045   |
| Trade debts        | -        | 614,058,719 | 614,058,719 | -        | 564,700,560                             | 564,700,560 |
| Loans and          |          |             |             |          |   |             |
| advances           | -        | 734,533     | 734,533     | -        | 554,052                                 | 554,052     |
| Trade deposits     | -        | 30,000      | 30,000      | -        | 220,000                                 | 220,000     |
|                    |          |             |             |          |   |             |



| Interest accrued Other receivables Other financial assets Cash and bank balances    | 3,600,000 | 2,780,107<br>1,276,844<br>-<br>10,773,994               | 2,780,107<br>1,276,844<br>3,600,000<br>10,773,994       | 3,400,000 | 2,780,107<br>238,675<br>-<br>7,592,135                            | 2,780,107<br>238,675<br>3,400,000<br>7,592,135          |
|---|-----------|---|---|-----------|---|---|
| Liabilities as per  |           | 2011 Financial liabilities measured at amortized cost   | Total   | . Rupees  | 2010<br>Financial<br>liabilities<br>measured at<br>amortized cost | Total   |
| Long-term financing Trade and other payables Interest accrued Short-term borrowings |           | 533,756,246<br>177,575,249<br>33,027,906<br>467,513,933 | 533,756,246<br>177,575,249<br>33,027,906<br>467,513,933 |           | 258,038,763<br>244,574,448<br>17,415,500<br>394,335,341           | 258,038,763<br>244,574,448<br>17,415,500<br>394,335,341 |

### 37. CAPITAL RISK MANAGEMENT

The objectives of the Company when managing capital are to safeguard its ability to continue as a going concern so that it can continue to provide returns for shareholders and benefits for stakeholders, and to maintain a strong capital base to support the sustained development of its business.

The capital structure of the Company consists of share capital and reserves as well as debts of the Company. Share capital and reserves consist of share capital, reserves and unappropriated profit and debts consist of short-term borrowings and long-term financing. The Company manages its capital structure by monitoring return on total capital employed and makes adjustments to it in the light of changes in economic conditions and monitoring its gearing ratio. In order to maintain or adjust the capital structure, the Company may adjust the amount of dividend paid to the shareholders, issue new shares or adjust its debts. The Company's overall strategy is to reduce the gearing ratio gradually. The gearing ratio analysis is as follows:

|   | 2011<br>Rupees                | 2010<br>Rupees             |
|---|-------------------------------|----------------------------|
| Total borrowings Less: Cash and bank balances | 1,001,270,179<br>(10,773,994) | 652,374,104<br>(7,592,135) |
| Net debt<br>Total equity                      | 990,496,185<br>601,461,368    | 644,781,969<br>434,337,511 |
| Total capital employed                        | 1,591,957,553                 | 1,079,119,480              |
| Gearing ratio                                 | 62%                           | 60%                        |

The Company is not subject to any externally imposed capital requirements.



|     |  | Note | 2011<br>Rupees | 2010<br>Rupees |
|-----|--|------|----------------|----------------|
| 38. | PLANT CAPACITY AND ACTUAL PRODUCTION                 |      |                |                |
|     | Number of looms installed                            |      | 188            | 162            |
|     | Number of looms worked                               | 38.1 | 188            | 162            |
|     | 100% Plant capacity at 60 picks (Sq. Meters)         |      | 69,430,650     | 57,141,872     |
|     | Actual production converted to 60 picks (Sq. Meters) | 38.2 | 56,737,187     | 55,910,916     |
|     | Shifts per day                                       |      | 3              | 3              |
|     | Number of days worked during the year                |      | 365            | 365            |

- 38.1 6 looms were commissioned in September 2010, while 20 new looms in May 2011.
- 38.2 Calculation of rated capacity is based on a fixed fabric width and looms speed. In actual these factors vary with the ever changing qualities under production. Further, 100% efficiency level is notional and in practice elusive. Hence, actual production figure is less than the rated capacity.

## 39. DATE OF AUTHORISATION FOR ISSUE

These financial statements have been approved by the Board of Directors of the Company and authorized for issue on September 30, 2011.

## 40. GENERAL

Figures have been rounded off to the nearest rupee.

(M. Naeem) Chief Executive Muneer Nawaz)
Chairman



## Please quote

| Folio No. | Shares Held |
|-----------|-------------|
|           |             |
|           |             |
|           |             |

| I/We  | of                      |                            |
|---|-------------------------|----------------------------|
| in the district of  | _being a member of SHAF | HTAJ TEXTILE LIMITEI       |
| hereby appoint  | of                      |                            |
| as my/our proxy to vote for me/us and on my/our behalf at the | 22nd Annual General Mee | eting of the Company to be |
| held on 31st October, 2011 and at any adjournment thereof.    |                         |                            |
| As withessed given under my/our hand(s) this                  | day of                  | 2011.                      |
|   | _                       |                            |
| Wtiness Signature   |                         | Applicable<br>Revenue      |
| Name:   | _                       | Stamp                      |
| C.N.I.C. No.  |                         | ember's Signature          |

#### **Notes:**

- 1. This form of Proxy must be deposited duly completed, at the company's Registered Office, not less than 48 hours before the meeting
- 2. A Proxy of individual members must be a member of the Company.
- 3. In case of corporates the Board of Directors' resolution/power of attorney with the specimen signature shall be submitted along with proxy form to the company
- 4. Signature should agree with the specimen signature registered with the Company.
- 5. For CDC account holders/corporates in addition to the above following requirements have to be met:
  - i) Attested copy of C.N.I.C. or the passport of the beneficial owner shall be provided with proxy form.
  - ii) Proxy shall produce his/her original C.N.I.C. or original passport at the time of meeting.